



**State of California CMAS Contract Number 3-02-70-0904B**

**PRODUCT AND CONSULTING SERVICES  
PRICE SCHEDULE**

**Price Cover Period: January, 2003 through December, 2006**

**NETRESULT LLC**

**10051 Trask avenue, CA 92843-3129  
Phone: 714-638-9400 Fax: 714-638-9180  
Email: sales@NETRESULTLLC.COM**



## Product and Consulting Services Price List

NetResult is a premier provider of Imaging and Document Management, and Workflow solutions and Document conversion services. Founded in 1996 by former FileNET engineers, NetResult has developed systems and applications, performed system integration, and provided a wide range of professional services to Federal, state and local agencies, and Fortune 2000 companies in Insurance, Health Care, Manufacturing, Financial and Utilities sectors.

### PriceList: United States Direct U.S. Dollars

Publication Date: 1/5/2003

| Model   | Description                           | Unit Price |
|---------|---------------------------------------|------------|
| P100-01 | Document Import Facility              | 20,000     |
| P100-02 | Batch Export (for FN Image Services)  | 5,000      |
| S100-01 | NetResultConsulting-40 Hr Block       | 4,720      |
| S100-02 | NetResultConsulting-80 Hr Block       | 9,440      |
| S100-03 | NetResultConsulting-120 Hr Block      | 14,160     |
| S100-04 | NetResult Consulting-400 Hr Block     | 47,200     |
| S200-01 | Remote System Admin Services          | RPQ        |
| S200-02 | Performance Tuning for Image Services | 6,000      |
| C700-01 | Optical Platter Migrations            | RFQ        |
| C800-01 | Imaging System Conversions            | RFQ        |

### Professional Services Hourly Rates

| Job Title/Functional Role | Services - Skill Level  | Hourly Rate |
|---------------------------|---|-------------|
| Project Director          | Over ten years experience in leading and providing technical direction of Information Technology (IT) projects. Demonstrated ability to provide guidance and direction for multiple IT projects. Capabilities to manage multi-task projects of high complexity. Provides primary interface with client management personnel regarding strategic issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates all parties to tasks, reviews work products for completeness and adherence to customer standards. Delivers presentations and leads strategic level client meetings. | \$ 180      |
| Senior Program Manager    | Over eight years of progressive experience in leading IT projects. Demonstrated ability to provide  | \$ 150      |



## Product and Consulting Services Price List

| Job Title/Functional Role               | Services - Skill Level  | Hourly Rate |
|---|---|-------------|
|   | guidance and direction for specific projects or sub-tasks. Capabilities to manage multi-task projects of high complexity. Increasing responsibility in design and management of IT projects. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements.  |             |
| Project Manager                         | Six or more years of progressive experience in leading and participating in IT projects. Demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks. Proven expertise in two or more of the service areas. Increasing responsibility in IT system design and management. Interfaces with the client on a day-to-day basis. Directs the completion of project specific tasks within estimated time frames and budget constraints. Manages the day-to-day activities and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings.  | \$ 135      |
| Enterprise Solution Technical Architect | <p>Over eight years experience with the execution and management of large-scale Information Technology (IT) programs. This includes over three years of direct experience in the design and development of integrated enterprise-wide Commercial-Off-the-Shelf (COTS) software and hardware solutions in the private or public sector. Experience includes: Detailed design of complex enterprise IT solutions involving multiple COTS applications; processing platforms, and legacy systems; Designing and implementing enterprise IT solutions across a diverse set of processing platforms, operating systems, and network configurations; Detailed functional analysis and gap/fit analysis of Commercial-Off-the-Shelf (COTS) software packages; Detailed migration planning and trade-off analysis; COTS software installation and configuration for multiple functional modules of enterprise software; Software and system developmental and acceptance testing; and Legacy system interface design, development, and implementation.</p> <p>This individual is also experienced and knowledgeable in the latest industry trends and developments in</p> | \$150       |



## Product and Consulting Services Price List

| Job Title/Functional Role                 | Services - Skill Level   | Hourly Rate |
|---|--|-------------|
|   | enterprise IT solutions, including such topics/products as: Document Imaging and Workflow including such products as FileNET, Open Text, SAP, Oracle, and Knowledge Management using OLAP or ROLAP software tools such as MicroStrategies; etc.  |             |
| Enterprise Solution Functional Specialist | Over five years experience in the functional business areas of Human Resource Management, Financial Management, Manufacturing Management, or Logistics Management. This includes at least two years experience in applying this functional experience to requirements definition for enterprise-wide Information Technology (IT) systems or gap/fit analyses for Commercial-Off-the-Shelf (COTS) software solutions. Possesses experience in analyzing and designing improvements to business processes, including the implementation of best practices. | \$ 150      |
| Senior IT Specialist                      | Three years of progressive experience in participating in IT projects. Demonstrated ability to provide guidance and direction for specific sub-tasks of a project. Specific expertise in one or more of the service areas and knowledgeable in at least one other. Interfaces with the client on a day-to-day basis. Supports the completion of project specific tasks within estimated time frames and budget constraints.  | \$ 118      |
| IT Specialist                             | Up to three years experience in participating in IT projects. Specific expertise in one of the service areas. Interfaces with the client on a day-to-day basis. Supports the completion of project specific tasks within estimated time frames and budget constraints. Supports presentations and client meetings.   | \$ 95       |
| IT Staff                                  | Progressive experience in any one of the service areas. Perform specific procedures under the guidance of an IT Specialist.  | \$ 65       |



## Product and Consulting Services Price List

### FileNET Products and Services

**Pricelist: United States Direct U.S. Dollars Default Maintenance Options CUL**

**Publication Date: 7/1/2003 File Date: 7/2/2003 5:26:12 PM**

**File Name: usdrusddb**

| Model     | Description                              | Unit Price | Premium | Premium Plus |
|-----------|--|------------|---------|--------------|
| FN-200028 | Optical & Mag Media Conversion Svc       | RPQ        |         |              |
| FN-200034 | Visual WF Design Mentoring Services      | 23,000     |         |              |
| FN-200036 | FileNet: Fixed Fee Services              | RPQ        |         |              |
| FN-200057 | Print Field Integration                  | 2,200      |         |              |
| FN-200061 | Fax Field Integration                    | 2,200      |         |              |
| FN-200191 | FN Visual WF Install & Admin (4.5 Days)  | 2,800      |         |              |
| FN-200240 | FN Report Mgr Support (4 Days)           | 2,300      |         |              |
| FN-200265 | FN CS System Administration (4.5 Days)   | 2,600      |         |              |
| FN-200295 | Technical Consulting Onsite,25 Hrs       | 5,750      |         |              |
| FN-200296 | Technical Consulting Onsite,50 Hrs       | 11,000     |         |              |
| FN-200297 | Technical Consulting Onsite,100 Hrs      | 21,000     |         |              |
| FN-200425 | Technical Consulting Onsite,200 Hrs      | 38,000     |         |              |
| FN-200453 | FN Visual WF Appl Design (4.5 Days)      | 2,800      |         |              |
| FN-200454 | FN Visual WF Application Dev (2 Days)    | 1,300      |         |              |
| FN-200458 | FN IS System Administration (4.5 Days)   | 2,600      |         |              |
| FN-200469 | Software Development Kit Spt,10 hr block | 3,000      |         |              |
| FN-200470 | Software Development Kit Spt,25 hr block | 7,500      |         |              |
| FN-200471 | Software Development Kit Spt,50 hr block | 15,000     |         |              |
| FN-200486 | Add'l Report Mgr Field Integration       | 3,200      |         |              |
| FN-200503 | FN IDM Desktop Programming (4.5 Days)    | 2,800      |         |              |
| FN-200505 | SUMTool (System Utilization Monitoring)  | 8,000      |         |              |
| FN-200506 | SUMTool Annual Maintenance               | 1,429      |         |              |
| FN-200528 | Image Services Field Integration         | 5,200      |         |              |
| FN-200529 | Distributed Content Svcs Field Integ     | 2,200      |         |              |
| FN-200531 | Add'l Capture Field Integration          | 2,200      |         |              |
| FN-200542 | Distributed Image Svcs Field Integration | 2,200      |         |              |
| FN-200555 | FN Web Services Programming (4.5 Days)   | 2,800      |         |              |
| FN-200605 | FN Visual WF Web Appl Dev (2 Days)       | 1,300      |         |              |
| FN-200616 | TAC Residency (4.5 Days)                 | 0          |         |              |
| FN-200618 | FN Capture Prof End User (1 Day)         | RPQ        |         |              |
| FN-200619 | FN Web Services w/CS End User (.5 Days)  | RPQ        |         |              |
| FN-200620 | FN IDM Desktop w/CS End User (1 Day)     | RPQ        |         |              |



## Product and Consulting Services Price List

|           |  |        |  |  |
|-----------|--|--------|--|--|
| FN-200621 | FN IDM Desktop w/IS End User (1 Day)     | RPQ    |  |  |
| FN-200625 | FN Doc Whse SAP Admin & Sppt (3 Days)    | 1,750  |  |  |
| FN-200673 | Other Competitive Sys to IDM Conversion  | RPQ    |  |  |
| FN-200675 | Special Services                         | RPQ    |  |  |
| FN-200679 | Direct Projects                          | RPQ    |  |  |
| FN-200681 | T & M Consulting (by Field SC)           | RPQ    |  |  |
| FN-200684 | Doc Whse for SAP Sales Training(1/2 Day) | 0      |  |  |
| FN-200700 | HP II Implementation Services            | 6,050  |  |  |
| FN-200701 | MR II Implementation Services            | 6,050  |  |  |
| FN-200703 | DART Implementation Services             | 6,050  |  |  |
| FN-200730 | FN Capture Desktop Admin (2 Days)        | 1,300  |  |  |
| FN-200737 | Capture Professional Implementation Pkg  | 8,500  |  |  |
| FN-200745 | Report Mgr Implementation Pkg-ASCII only | 12,000 |  |  |
| FN-200808 | Capture Desktop Implementation Pkg       | 6,000  |  |  |
| FN-200875 | Remote System Admin Services             | RPQ    |  |  |
| FN-200876 | CRM Integration Implement Pkg            | 20,000 |  |  |
| FN-200895 | eProcess Infrastructure Implem Pkg       | 13,000 |  |  |
| FN-200905 | FN Web Services w/IS End User (.5 Days)  | RPQ    |  |  |
| FN-200906 | FN IS Support (4.5 Days)                 | 2,800  |  |  |
| FN-200917 | FN CS System Upgrade (1 Day)             | 625    |  |  |
| FN-200918 | FN CS Adv System Admin (3.5 Days)        | 2,200  |  |  |
| FN-200931 | Application Support Services             | RPQ    |  |  |
| FN-200936 | IDM Desktop/Web 2.0.3 Admin/Sppt WBT     | 900    |  |  |
| FN-200959 | Multiple System Synchronization          | RPQ    |  |  |
| FN-200966 | FN eProcess Administration (4.5 Days)    | 2,800  |  |  |
| FN-200980 | eProcess Field Integration               | 3,200  |  |  |
| FN-200996 | DW for SAP Core Implementation           | 16,000 |  |  |
| FN-200998 | DWSAP Inbound Add-on Implementation      | 9,500  |  |  |
| FN-200999 | DWSAP Data Archiving Add-on Implement    | 9,500  |  |  |
| FN-201005 | Image Services Implement Pkg-Foundation  | 18,000 |  |  |
| FN-201006 | Image Svcs Implement Pkg-Comprehensive   | 36,000 |  |  |
| FN-201007 | Content Svcs Implement Pkg-Foundation    | 18,000 |  |  |
| FN-201008 | Content Svcs Implement Pkg-Comprehensive | 36,000 |  |  |
| FN-201009 | RSA 6-Month FastStart                    | 56,550 |  |  |
| FN-201010 | RSA FastStart Add'l Server               | 5,500  |  |  |
| FN-201011 | RSA Sys Admin Turnover                   | 11,500 |  |  |
| FN-201012 | Content Services Field Integration       | 5,200  |  |  |
| FN-201033 | FN eProcess Programming (4.5 Days)       | 2,800  |  |  |
| FN-201037 | eProcess Design Mentoring Services       | 23,000 |  |  |
| FN-201049 | FN Capture Doc Entry Fndmntals (3 Days)  | 1,950  |  |  |
| FN-201050 | FN IS Adv Sys Administration (4 Days)    | 2,600  |  |  |
| FN-201051 | FN IS Adv Config & Performance (4 Days)  | 2,600  |  |  |
| FN-201052 | FN eProcess Design (4.5 Days)            | 2,800  |  |  |



## Product and Consulting Services Price List

|           |  |         |  |  |
|-----------|--|---------|--|--|
| FN-201059 | eProcess Development Mentoring Services  | 23,000  |  |  |
| FN-201065 | Cache Maintenance Utility                | RPQ     |  |  |
| FN-201066 | Perform Optimize Comprehensive-Small     | 22,000  |  |  |
| FN-201067 | Perform Optimize Comprehensive-Medium    | 32,000  |  |  |
| FN-201068 | Perform Optimize Comprehensive-Large     | 42,000  |  |  |
| FN-201069 | Perform Optimize Annual-Small            | 70,000  |  |  |
| FN-201070 | Perform Optimize Annual-Medium           | 96,000  |  |  |
| FN-201071 | Perform Optimize Annual-Large            | 123,000 |  |  |
| FN-201072 | Perform Optimize Annual Renew-Small      | 48,000  |  |  |
| FN-201073 | Perform Optimize Annual Renew-Medium     | 64,000  |  |  |
| FN-201074 | Perform Optimize Annual Renew-Large      | 80,500  |  |  |
| FN-201075 | Capacity Planning Services-Small         | 11,000  |  |  |
| FN-201076 | Capacity Planning Services-Medium        | 13,000  |  |  |
| FN-201077 | Capacity Planning Services-Large         | 16,000  |  |  |
| FN-201078 | FN eForms Design (3 Days)                | 1,950   |  |  |
| FN-201100 | FN IS Fundamntls for Mgrs W/C (.5 Days)  | 250     |  |  |
| FN-201101 | FN IS Tech Essentials Webcast (.5 Days)  | 250     |  |  |
| FN-201102 | IS Document Security Webcast (.5 Days)   | 250     |  |  |
| FN-201103 | FN IS Data Protection Webcast (.5 Days)  | 250     |  |  |
| FN-201104 | FN CS Fundamntls for Mgrs W/C (.5 Days)  | 250     |  |  |
| FN-201105 | FN CS Tech Essentials Webcast (.5 Days)  | 250     |  |  |
| FN-201120 | eForms Conversion                        | RPQ     |  |  |
| FN-201126 | MSAR Mentoring Services                  | 25,000  |  |  |
| FN-201128 | MSAR Implementation Pkg                  | 15,000  |  |  |
| FN-201146 | eForms eProcess FastStart-Foundation     | 14,000  |  |  |
| FN-201151 | FN IS MSAR Essentials Webcast (1 Day)    | 500     |  |  |
| FN-201175 | Capture Express Services                 | RPQ     |  |  |
| FN-201177 | FN Capture Prof Admin (4.5 Days)         | 2,800   |  |  |
| FN-201188 | Perform Optimize Comprehensive-RPQ       | RPQ     |  |  |
| FN-201189 | Perform Optimize Annual-RPQ              | RPQ     |  |  |
| FN-201190 | Process Analyzer Install Pkg             | 6,000   |  |  |
| FN-201194 | FN IDM Desktop & Web Svcs Admin (3 Days) | 1,950   |  |  |
| FN-201195 | FN Capture Programming (4.5 Days)        | 2,800   |  |  |
| FN-201205 | IS Connector for Centera (ISCC)          | RPQ     |  |  |
| FN-201206 | ISCC Annual Maintenance                  | RPQ     |  |  |
| FN-201217 | PS Consulting-80 Hr Block                | 19,200  |  |  |
| FN-201218 | PS Consulting-120 Hr Block               | 27,600  |  |  |
| FN-201219 | PS Consulting-240 Hr Block               | 52,800  |  |  |
| FN-201220 | PS Consulting-480 Hr Block               | 100,800 |  |  |
| FN-201221 | PS Consulting-1000 Hr Block              | 195,000 |  |  |
| FN-201222 | PS Consulting-2000 Hr Block              | 370,000 |  |  |
| FN-201223 | PS Consulting-5000 Hr Block              | 900,000 |  |  |
| FN-201224 | PS Consulting-Custom Block Hr            | RPQ     |  |  |



## Product and Consulting Services Price List

|           |                                      |        |  |  |
|-----------|--------------------------------------|--------|--|--|
| FN-201225 | FN Image Mgr Installation Pkg        | 18,000 |  |  |
| FN-201226 | FN Image Mgr Field Integration       | 5,200  |  |  |
| FN-201227 | FN IM Distributed Field Integration  | 2,200  |  |  |
| FN-201228 | FN Archive to IS Installation Pkg    | 10,000 |  |  |
| FN-201229 | FN Content Svcs Installation Pkg     | 18,000 |  |  |
| FN-201230 | FN Content Svcs Field Integration    | 5,200  |  |  |
| FN-201231 | FN CS Distributed Field Integration  | 2,200  |  |  |
| FN-201232 | FN Content Mgr Installation Pkg      | 18,000 |  |  |
| FN-201233 | FN Content Mgr Field Integration     | 5,200  |  |  |
| FN-201234 | FN eProcess Installation Pkg         | 13,000 |  |  |
| FN-201235 | FN eProcess Field Integration        | 3,200  |  |  |
| FN-201236 | FN BPM Installation Pkg              | 30,000 |  |  |
| FN-201237 | FN MSAR Mentoring Services           | 25,000 |  |  |
| FN-201238 | FN Process Analyzer Install Pkg      | 4,000  |  |  |
| FN-201239 | FN Process Simulator Install Pkg     | 4,000  |  |  |
| FN-201240 | FN WCM Installation Pkg              | 30,000 |  |  |
| FN-201242 | FN WCM 5.x Installation Pkg          | 30,000 |  |  |
| FN-201243 | FN Report Mgr Installation Pkg       | 12,000 |  |  |
| FN-201244 | FN Report Mgr Field Integration      | 3,200  |  |  |
| FN-201245 | FN DW for SAP Install Pkg            | 16,000 |  |  |
| FN-201246 | FN DW for SAP-Inbound Add-on         | 9,500  |  |  |
| FN-201247 | FN DW for SAP-DB Archiving Add-on    | 9,500  |  |  |
| FN-201248 | FN CRM Integration Suite Install Pkg | 20,000 |  |  |
| FN-201249 | FN Capture Professional Install Pkg  | 8,500  |  |  |
| FN-201250 | FN Capture Desktop Install Pkg       | 6,000  |  |  |
| FN-201251 | FN Capture Field Integration         | 2,200  |  |  |
| FN-201252 | FN Fax Field Integration             | 2,200  |  |  |
| FN-201253 | FN MSAR Implementation Services      | 15,000 |  |  |
| FN-201254 | FN eForms Install Pkg                | 14,000 |  |  |
| FN-201255 | FN Competitive System Conversion     | RPQ    |  |  |
| FN-201256 | FN CS to CM Conversion               | RPQ    |  |  |
| FN-201257 | FN WCM 5.1 to WCM Conversion         | RPQ    |  |  |
| FN-201258 | FN eProcess to BPM Conversion        | RPQ    |  |  |
| FN-201259 | FN Optical & MSAR Migration Service  | RPQ    |  |  |
| FN-201260 | FN Capture Express Services          | RPQ    |  |  |
| FN-201261 | FN HPIL Implementation Services      | 6,050  |  |  |
| FN-201262 | FN MRIL Implementation Services      | 6,050  |  |  |
| FN-201263 | FN Print Field Integration           | 2,200  |  |  |
| FN-201264 | FN DART Implementation Services      | 6,050  |  |  |
| FN-201275 | FN CM Distributed Field Integration  | 2,200  |  |  |
| FN-201276 | FN Process Designer Install Pkg      | 8,000  |  |  |
| FN-201277 | FN Multiple System Synchronization   | RPQ    |  |  |
| FN-201278 | FN SUMTool Annual Maintenance        | 1,429  |  |  |



## Product and Consulting Services Price List

|           |  |         |  |  |
|-----------|--|---------|--|--|
| FN-201279 | FN Capacity Planning Services-Small      | 11,000  |  |  |
| FN-201280 | FN Capacity Planning Services-Medium     | 13,000  |  |  |
| FN-201281 | FN Capacity Planning Services-Large      | 16,000  |  |  |
| FN-201282 | FN Perform Optimize Comprehensive-Small  | 22,000  |  |  |
| FN-201283 | FN Perform Optimize Comprehensive-Medium | 32,000  |  |  |
| FN-201284 | FN Perform Optimize Comprehensive-Large  | 42,000  |  |  |
| FN-201285 | FN Claims Processing Consulting Services | RPQ     |  |  |
| FN-201286 | FN Application Support Services          | RPQ     |  |  |
| FN-201288 | FN PS Consulting-80 Hr Block             | 19,200  |  |  |
| FN-201289 | FN PS Consulting-120 Hr Block            | 27,600  |  |  |
| FN-201290 | FN PS Consulting-240 Hr Block            | 52,800  |  |  |
| FN-201291 | FN PS Consulting-480 Hr Block            | 100,800 |  |  |
| FN-201292 | FN PS Consulting-1000 Hr Block           | 195,000 |  |  |
| FN-201293 | FN PS Consulting-2000 Hr Block           | 370,000 |  |  |
| FN-201294 | FN PS Consulting-5000 Hr Block           | 900,000 |  |  |
| FN-201295 | FN PS Consulting-Custom Block Hr         | RPQ     |  |  |
| FN-201296 | FN P8 Foundation (4.5 Days)              | 2,800   |  |  |
| FN-201297 | FN P8 Programming (4.5 Days)             | 2,800   |  |  |
| FN-201298 | FN P8 Administration (4.5 Days)          | 2,800   |  |  |
| FN-201300 | FN P8 Config & Performance (4.5 Days)    | 2,800   |  |  |
| FN-201301 | Archive to IS Installation Pkg           | 10,000  |  |  |
| FN-201310 | FN WCM Field Integration                 | 5,200   |  |  |
| FN-201311 | FN BPM Field Integration                 | 5,200   |  |  |
| FN-201312 | FN Process Designer Field Integration    | 2,200   |  |  |
| FN-201313 | FN Process Analyzer Field Integration    | 2,200   |  |  |
| FN-201314 | FN Process Simulator Field Integration   | 2,200   |  |  |
| FN-201315 | FN Direct Projects                       | RPQ     |  |  |
| FN-201316 | FN Fixed Fee Services                    | RPQ     |  |  |
| FN-201317 | FN IS Connector for Centera (ISCC)       | RPQ     |  |  |
| FN-201318 | FN ISCC Annual Maintenance               | RPQ     |  |  |
| FN-201319 | FN SUMTool (Sys Utilization Monitoring)  | 8,000   |  |  |
| FN-201320 | FN Cache Maintenance Utility             | RPQ     |  |  |
| FN-201321 | FN Perform Optimize Comprehensive-RPQ    | RPQ     |  |  |
| FN-201322 | FN Perform Optimize Annual-Small         | 70,000  |  |  |
| FN-201323 | FN Perform Optimize Annual-Medium        | 96,000  |  |  |
| FN-201324 | FN Perform Optimize Annual-Large         | 123,000 |  |  |
| FN-201325 | FN Perform Optimize Annual Renew-Small   | 48,000  |  |  |
| FN-201326 | FN Perform Optimize Annual Renew-Medium  | 64,000  |  |  |
| FN-201327 | FN Perform Optimize Annual Renew-Large   | 80,500  |  |  |
| FN-201328 | FN Perform Optimize Comprehensive-RPQ    | RPQ     |  |  |
| FN-201329 | FN T & M Consulting (by Field SC)        | RPQ     |  |  |
| FN-201330 | FN Technical Consulting Onsite,25 Hrs    | 5,750   |  |  |
| FN-201331 | FN Technical Consulting Onsite,50 Hrs    | 11,000  |  |  |



## Product and Consulting Services Price List

|           |  |         |       |       |
|-----------|--|---------|-------|-------|
| FN-201332 | FN Technical Consulting Onsite,100 Hrs   | 21,000  |       |       |
| FN-201333 | FN Technical Consulting Onsite,200 Hrs   | 38,000  |       |       |
| FN-201334 | FN Remote System Admin Services          | RPQ     |       |       |
| FN-201335 | FN RSA 6-Month FastStart                 | 56,550  |       |       |
| FN-201336 | FN RSA FastStart Add'l Server            | 5,500   |       |       |
| FN-201337 | FN RSA Sys Admin Turnover                | 11,500  |       |       |
| FN-201338 | FN Special Services                      | RPQ     |       |       |
| FN-201345 | FN P8 WCM Administration (2 Days)        | 1,300   |       |       |
| FN-201346 | FN P8 WCM Site Developer (3 Days)        | 1,950   |       |       |
| FN-201347 | FN P8 Process Analyzer/Simulator(3 Days) | 1,950   |       |       |
| FN-201348 | FN Image Mgr Installation & Launch Pkg   | 37,000  |       |       |
| FN-201349 | FN Content Mgr Installation & Launch Pkg | 37,000  |       |       |
| FN-201350 | FN WCM Add-on Installation Pkg           | 15,000  |       |       |
| FN-201351 | FN P8 Process Design (4.5 Days)          | 2,800   |       |       |
| FN-201352 | FN P8 WCM End User (1 Day)               | RPQ     |       |       |
| FN-201355 | FN Global TAM Level I Service            | 40,000  |       |       |
| FN-201356 | FN Global TAM Level II Service           | 65,000  |       |       |
| FN-201357 | FN Global TAM Level III Service          | 110,000 |       |       |
| FN-201358 | FN TAM Service                           | 75,000  |       |       |
| FN-201359 | FN TAM Plus Service                      | 120,000 |       |       |
| FN-201364 | FN Forms Mgr Install Pkg                 | 15,000  |       |       |
| FN-201376 | FN P8 Install & Configuration (3.5 Days) | 2,275   |       |       |
| FN-304633 | DWSAP Sales Training MBT 1.x             | 0       |       |       |
| FN-304672 | Print 4.x w/Outbound Fax Module          | 4,000   | 720   | 880   |
| FN-304673 | Print Fonts 4.x                          | 150     | 27    | 33    |
| FN-304696 | IDM ClientLink Desktop for SAP 4.x       | 145     | 26    | 32    |
| FN-304703 | IDM Desktop for SAP 4.x                  | 350     | 63    | 77    |
| FN-304704 | DW for SAP 4.x Shared User Lic           | 900     | 162   | 198   |
| FN-304705 | DW for SAP 4.x Dedicated User Lic        | 600     | 108   | 132   |
| FN-304728 | IDM Desktop/Web 3.0 TOI MBT              | 895     |       |       |
| FN-304842 | Content Services 3.x Dedicated User Lic  | 800     | 144   | 176   |
| FN-304843 | Content Services 3.x Shared User Lic     | 1,300   | 234   | 286   |
| FN-304852 | IDM Desktop 3.x Upg                      | 150     | 54    | 66    |
| FN-304853 | Content Web Access 2.x-3.x Upg           | 150     | 54    | 66    |
| FN-304857 | Report Mgr 4.x Dedicated User Lic        | 1,000   | 180   | 220   |
| FN-304858 | Report Mgr 4.x Shared User Lic           | 1,500   | 270   | 330   |
| FN-304859 | Report Mgr Professional Desktop 4.x      | 400     | 72    | 88    |
| FN-304861 | DS 2.x Ded SLU-CS 3.x Ded User Lic Upg   | 400     | 144   | 176   |
| FN-304862 | DS 2.x Conc SLU-CS 3.x Shared User Lc Up | 650     | 234   | 286   |
| FN-304865 | Report Mgr Ded SLU 3.x-Ded User 4.x Upg  | 500     | 180   | 220   |
| FN-304866 | Rpt Mgr Conc SLU 3.x-Shared User 4.x Upg | 750     | 270   | 330   |
| FN-304867 | IDM Svcs 2.x Ded SLU-3.x Ded User Lic Up | 2,000   | 720   | 880   |
| FN-304868 | IDM Svcs Conc SLU 2.x-Shared Usr 3.x Upg | 2,900   | 1,044 | 1,276 |



## Product and Consulting Services Price List

|           |  |        |       |       |
|-----------|--|--------|-------|-------|
| FN-304869 | IDM Professional Desktop 2.x-3.x Upg     | 400    | 144   | 176   |
| FN-304870 | IDM Web Access 2.x-3.x Upg               | 400    | 144   | 176   |
| FN-304871 | Report Mgr Services 3.x-4.x Upg          | 9,000  | 3,240 | 3,960 |
| FN-304873 | Report Mgr Desktop 3.x-4.x Upg           | 150    | 54    | 66    |
| FN-304874 | Report Mgr Prof Desktop 3.x-4.x Upg      | 250    | 90    | 110   |
| FN-304881 | IDM Desktop 3.x                          | 300    | 54    | 66    |
| FN-304882 | IDM Web Access 3.x                       | 800    | 144   | 176   |
| FN-304883 | Content Web Access 3.x                   | 300    | 54    | 66    |
| FN-304884 | IDM Professional Desktop 3.x             | 800    | 144   | 176   |
| FN-304885 | Workgroup IDMISS Upg for Report Mgr 4.x  | 0      | 2,700 | 3,300 |
| FN-304951 | IDMISS Sales Certification MBT 2.x       | 0      |       |       |
| FN-304953 | Report Mgr 4.0 Sales Training MBT 2.x    | 0      |       |       |
| FN-304953 | Report Mgr 4.0 Sales Training MBT 2.x    | 0      |       |       |
| FN-304968 | Content Services 3.x eBusiness User Lic  | 1,900  | 342   | 418   |
| FN-304970 | DW for SAP 4.x eBusiness User Lic        | 1,300  | 234   | 286   |
| FN-304972 | Report Mgr 4.x eBusiness User Lic        | 2,100  | 378   | 462   |
| FN-304974 | DS 2.x Ded SLU-DS 3.x Ded User Lic Upg   | 400    | 144   | 176   |
| FN-304975 | DS 2.x Conc SLU-DS 3.x Shared User Lc Up | 650    | 234   | 286   |
| FN-304976 | Doc Services 3.x Add'l Ded User Lic      | 800    | 144   | 176   |
| FN-304977 | Doc Services 3.x Add'l Shared User Lic   | 1,300  | 234   | 286   |
| FN-304978 | Doc Svcs 2.x SLU-Doc Svcs 3.x SLU Upg    | 175    | 63    | 77    |
| FN-304998 | Document Web Access 2.x-3.x Upg          | 150    | 54    | 66    |
| FN-305007 | Document Archive Retrieval Transport 1.x | 35,000 | 6,300 | 7,700 |
| FN-305014 | Image Services Architecture MBT 1.x      | 150    |       |       |
| FN-305068 | IDM Doc Services 5.1 TOI MBT 1.x         | 695    |       |       |
| FN-305073 | IDM Desktop/Web 3.0 TOI Update MBT 1.x   | 695    |       |       |
| FN-305077 | Industry Solution Sales Training MBT 1.x | 0      |       |       |
| FN-305136 | Web Services 3.x                         | 5,000  | 900   | 1,100 |
| FN-305137 | Web Services 3.x Upg                     | 2,500  | 900   | 1,100 |
| FN-305161 | Capture Desktop 3.0 Course MBT 1.x       | 495    |       |       |
| FN-305174 | IDM Svcs 3.x Ded to Shared User Lic Upg  | 2,250  | 1,044 | 1,276 |
| FN-305175 | CS 3.x Ded to Shared User Lic Upg        | 625    | 234   | 286   |
| FN-305176 | Report Mgr 4.x Ded-Shared User Lic Upg   | 625    | 270   | 330   |
| FN-305180 | DW for SAP 4.x Ded-Shared User Lic Upg   | 375    | 162   | 198   |
| FN-305233 | eProcess Management Sales Cert MBT 1.x   | 0      |       |       |
| FN-305238 | IDM Desktop/Web 3.0 End User CBT 1.x     | 50     |       |       |
| FN-305371 | Image Services 3.x Dedicated User Lic    | 3,675  | 662   | 809   |
| FN-305372 | Image Services 3.x Shared User Lic       | 5,250  | 945   | 1,155 |
| FN-305373 | Image Services 3.x eBusiness User Lic    | 8,100  | 1,458 | 1,782 |
| FN-305438 | Data Archive Solution 4.x                | 30,000 | 5,040 | 6,160 |
| FN-305442 | IS 3.x Ded-Shared User Lic Upg           | 1,975  | 945   | 1,155 |
| FN-305443 | WG Image Svcs 3.x to Ent IS for R/3 Upg  | 35,000 | 5,040 | 6,160 |
| FN-305445 | eProcess Definition Svcs 5.x             | 5,000  | 900   | 1,100 |



## Product and Consulting Services Price List

|           |   |        |        |        |
|-----------|---|--------|--------|--------|
| FN-305447 | eProcess Def Svcs 5.x to WG CS 5.x Upg    | 6,250  | 1,800  | 2,200  |
| FN-305448 | eProcess Def Svcs 5.x to Ent CS 5.x Upg   | 18,750 | 3,600  | 4,400  |
| FN-305468 | Toolkit for Web Services/IDM 3.x          | 7,500  | 1,350  | 1,650  |
| FN-305469 | Web Services/IDM Toolkit 2.x-3.x Upg      | 3,750  | 1,350  | 1,650  |
| FN-305578 | CS 3.x Ded to eBusiness User Lic Upg      | 1,375  | 342    | 418    |
| FN-305579 | CS 3.x Shared to eBusiness User Lic Upg   | 750    | 342    | 418    |
| FN-305583 | IS 3.x Ded to eBusiness User Lic Upg      | 5,550  | 1,458  | 1,782  |
| FN-305584 | IS 3.x Shared to eBusiness User Lic Upg   | 3,575  | 1,458  | 1,782  |
| FN-305585 | Report Mgr 4.x Ded-eBus User Lic Upg      | 1,375  | 378    | 462    |
| FN-305586 | Report Mgr 4.x Shared-eBus User Lic Upg   | 750    | 378    | 462    |
| FN-305619 | High Performance Image Import (HPII) 3.x  | 50,000 | 9,000  | 11,000 |
| FN-305621 | HPII 2.x to 3.x Upg                       | 25,000 | 9,000  | 11,000 |
| FN-305622 | MRII to HP II 3.x Upg                     | 31,250 | 9,000  | 11,000 |
| FN-305623 | Mid Range Image Import (MRII) 3.x         | 25,000 | 4,500  | 5,500  |
| FN-305625 | MR II 2.x to 3.x Upg                      | 12,500 | 4,500  | 5,500  |
| FN-305627 | Development Content Services 5.2          | 5,000  | 900    | 1,100  |
| FN-305628 | Workgroup Content Services 5.2            | 10,000 | 1,800  | 2,200  |
| FN-305629 | Enterprise Content Services 5.2           | 20,000 | 3,600  | 4,400  |
| FN-305630 | Enterprise Content Services Package 5.2   | 96,000 | 17,280 | 21,120 |
| FN-305632 | Dev DS 5.1.1-Dev Content Svcs 5.2 Upg     | 0      | 900    | 1,100  |
| FN-305633 | WG DS 5.1.1-WG Content Svcs 5.2 Upg       | 0      | 1,800  | 2,200  |
| FN-305634 | Ent DS 5.1.1-Ent Content Svcs 5.2 Upg     | 0      | 3,600  | 4,400  |
| FN-305635 | Ent DS Pkg 5.1.1-Ent CS Pkg 5.2 Upg       | 0      | 17,280 | 21,120 |
| FN-305642 | Dev Content Svcs 5.2 to WG CS 5.2 Upg     | 6,250  | 1,800  | 2,200  |
| FN-305643 | Dev Content Svcs 5.2 to Enter CS 5.2 Upg  | 18,750 | 3,600  | 4,400  |
| FN-305644 | WG Content Svcs 5.2 to Enter CS 5.2 Upg   | 12,500 | 3,600  | 4,400  |
| FN-305652 | Development HP II 3.x                     | 25,000 | 4,500  | 5,500  |
| FN-305656 | Development MR II 3.x                     | 12,500 | 2,250  | 2,750  |
| FN-305658 | Development DART 1.x                      | 17,500 | 3,150  | 3,850  |
| FN-305668 | Application Servers Webcast Playback 1.x  | 0      |        |        |
| FN-305672 | IDM Svcs 3.x Ded-eBusiness User Lic Upg   | 5,875  | 1,566  | 1,914  |
| FN-305673 | IDM Svcs 3.x Shared-eBus User Lic Upg     | 3,625  | 1,566  | 1,914  |
| FN-305683 | Account Planning Webcast Playback 1.x     | 0      |        |        |
| FN-305702 | Development Web Services 3.x              | 1,250  | 225    | 275    |
| FN-305714 | DW for SAP 4.x Ded-eBusiness User Lic Upg | 875    | 234    | 286    |
| FN-305715 | DW for SAP 4.x Shared-eBus User Lic Upg   | 500    | 234    | 286    |
| FN-305717 | Dev CS 5.1.1-Dev Content Svcs 5.2 Upg     | 0      | 900    | 1,100  |
| FN-305718 | WG CS 5.1.1-WG Content Svcs 5.2 Upg       | 0      | 1,800  | 2,200  |
| FN-305719 | Ent CS 5.1.1-Ent Content Svcs 5.2 Upg     | 0      | 3,600  | 4,400  |
| FN-305720 | Ent CS 5.1.1 Pkg-Ent CS 5.2 Pkg Upg       | 0      | 17,280 | 21,120 |
| FN-305762 | DW for SAP 5.x Dedicated User Lic         | 600    | 108    | 132    |
| FN-305763 | DW for SAP 5.x Shared User Lic            | 900    | 162    | 198    |
| FN-305764 | DW for SAP 5.x eBusiness User Lic         | 1,300  | 234    | 286    |



## Product and Consulting Services Price List

|           |   |        |       |       |
|-----------|---|--------|-------|-------|
| FN-305766 | DW for SAP 5.x Ded-Shared User Lic Upg    | 375    | 162   | 198   |
| FN-305767 | DW for SAP 5.x Ded-eBusiness User Lic Upg | 875    | 234   | 286   |
| FN-305768 | DW for SAP 5.x Shared-eBus User Lic Upg   | 500    | 234   | 286   |
| FN-305769 | Data Archive Solution 5.x                 | 30,000 | 5,400 | 6,600 |
| FN-305770 | Data Archive Solution 4.x-5.x             | 15,000 | 5,400 | 6,600 |
| FN-305772 | DW for SAP 4.x-5.x Dedicated User Lic     | 300    | 108   | 132   |
| FN-305773 | DW for SAP 4.x-5.x Shared User Lic        | 450    | 162   | 198   |
| FN-305774 | DW for SAP 4.x-5.x eBusiness User Lic     | 650    | 234   | 286   |
| FN-305835 | Using FileNet's ROI Tool 1.x              | 0      |       |       |
| FN-305848 | SharePoint Portal Integ Webcast 1.x       | 350    |       |       |
| FN-305861 | Web Svcs 3.x to eProcess Svcs 4.x Upg     | 30,000 | 5,400 | 6,600 |
| FN-305864 | VWF 3.x-WFS 4.x Ded User Lic Upg          | 300    | 108   | 132   |
| FN-305865 | VWF 3.x-WFS 4.x Shared User Lic Upg       | 450    | 162   | 198   |
| FN-305948 | WebDAV Provider 3.x                       | 5,000  | 900   | 1,100 |
| FN-305949 | Development WebDAV Provider 3.x           | 1,250  | 225   | 275   |
| FN-305969 | Archive to Image Services 5.x             | 25,000 | 4,500 | 5,500 |
| FN-306023 | WF 4.2.1 & CS 5.2 TOI 1.x for Solaris     | 0      |       |       |
| FN-306028 | WebDAV Provider Training 1.x              | 50     |       |       |
| FN-306034 | eForms Webcast 1.x                        | 0      |       |       |
| FN-306035 | Archive to Image Services TOI 1.x         | 0      |       |       |
| FN-306049 | LDAP Support Webcast TOI 1.x              | 0      |       |       |
| FN-306050 | The Connector Series-DWSAP & CIS 1.x      | 0      |       |       |
| FN-306052 | SharePoint Portal Server Integration 2.x  | 10,000 | 1,800 | 2,200 |
| FN-306054 | SharePoint Portal Svr Integration 2.x Up  | 5,000  | 1,800 | 2,200 |
| FN-306142 | Visual WF 3.3.0 Professional Desktop      | 2,000  | 360   | 440   |
| FN-306143 | Visual WF 3.3.0 Toolkit                   | 5,000  | 900   | 1,100 |
| FN-306144 | Visual WF 3.3.0 Dedicated User Lic        | 600    | 108   | 132   |
| FN-306145 | Visual WF 3.3.0 Shared User Lic           | 900    | 162   | 198   |
| FN-306146 | Visual WF 3.3.0 Desktop                   | 400    | 72    | 88    |
| FN-306147 | Visual WF 3.3.0 eBusiness User Lic        | 1,300  | 234   | 286   |
| FN-306148 | Visual WF 3.3.0 Ded-Shared User Lic Up    | 375    | 162   | 198   |
| FN-306149 | Visual WF 3.3.0 Ded-eBus User Lic Upg     | 875    | 234   | 286   |
| FN-306150 | Visual WF 3.3.0 Shared-eBus User Lic Up   | 500    | 234   | 286   |
| FN-306151 | eForms Sales Training 1.x                 | 0      |       |       |
| FN-306152 | eForms TOI 1.x                            | 295    |       |       |
| FN-306154 | SharePoint Portal Integ 2.0 TOI 1.x       | 0      |       |       |
| FN-306188 | Arbortext Integ w/Content Svcs TOI 1.x    | 0      |       |       |
| FN-306198 | EaSE into MSAR 1.x                        | 0      |       |       |
| FN-306200 | IDM ClientLink Desktop for SAP 5.x        | 145    | 26    | 32    |
| FN-306201 | IDM Desktop for SAP 5.x                   | 350    | 63    | 77    |
| FN-306229 | Panagon Update with Arbortext 1.x         | 0      |       |       |
| FN-306231 | Intro to the Demonstration Framework 1.x  | 0      |       |       |
| FN-306262 | ECM for mySAP Enterprise Portal 1.x       | 0      |       |       |



## Product and Consulting Services Price List

|           |  |        |        |        |
|-----------|--|--------|--------|--------|
| FN-306264 | Process Analyzer & ePr 5.0 Webcast 1.x   | 0      |        |        |
| FN-306318 | Process Analyzer 1.x                     | 70,000 | 12,600 | 15,400 |
| FN-306358 | WorkFlo Svcs 5.x Dedicated User Lic      | 600    | 108    | 132    |
| FN-306359 | WorkFlo Svcs 5.x Shared User Lic         | 900    | 162    | 198    |
| FN-306360 | WorkFlo Svcs 5.x eBusiness User Lic      | 1,300  | 234    | 286    |
| FN-306361 | WF Svcs 5.x Ded to Shared User Lic Upg   | 375    | 162    | 198    |
| FN-306362 | WF Svcs 5.x Ded-eBusiness User Lic Upg   | 875    | 234    | 286    |
| FN-306363 | WF Svcs 5.x Shared-eBus User Lic Upg     | 500    | 234    | 286    |
| FN-306364 | WF Svcs 4.x-5.x Dedicated User Lic Upg   | 300    | 108    | 132    |
| FN-306365 | WF Svcs 4.x-5.x Shared User Lic Upg      | 450    | 162    | 198    |
| FN-306366 | WF Svcs 4.x-5.x eBusiness User Lic Upg   | 650    | 234    | 286    |
| FN-306367 | eProcess Services 5.x                    | 30,000 | 5,400  | 6,600  |
| FN-306368 | Development eProcess Services 5.x        | 5,000  | 900    | 1,100  |
| FN-306369 | eProcess Services Toolkit 5.x            | 10,000 | 1,800  | 2,200  |
| FN-306370 | Dev eProcess Svc 5.x-ePS 5.x Upg         | 30,000 | 5,400  | 6,600  |
| FN-306371 | eProcess Services 4.x-5.x Upg            | 15,000 | 5,400  | 6,600  |
| FN-306372 | Development eProcess Svcs 4.x-5.x Upg    | 2,500  | 900    | 1,100  |
| FN-306373 | eProcess Services Toolkit 4.x-5.x Upg    | 5,000  | 1,800  | 2,200  |
| FN-306374 | Web Svcs 3.x to eProcess Svcs 5.x Upg    | 30,000 | 5,400  | 6,600  |
| FN-306385 | Development Process Analyzer 1.x         | 17,500 | 3,150  | 3,850  |
| FN-306386 | Dev Web Svcs 3.x to Dev ePr Svcs 5.x Upg | 4,688  | 900    | 1,100  |
| FN-306387 | ePr 5.0 & Process Analyzer 1.0 TOI 1.x   | 250    |        |        |
| FN-306397 | Capture 4.0 TOI 1.x                      | 450    |        |        |
| FN-306485 | CIS 3.0 Dedicated User Lic               | 300    | 54     | 66     |
| FN-306486 | CIS 3.0 Shared User Lic                  | 450    | 81     | 99     |
| FN-306487 | CIS 3.0 eBusiness User Lic               | 600    | 108    | 132    |
| FN-306488 | CIS Inbound Document Linker 3.0          | 20,000 | 3,600  | 4,400  |
| FN-306489 | CIS Inbound Doc Linker Dev Sys 3.0 Lic   | 5,000  | 900    | 1,100  |
| FN-306490 | CIS Inbound Document Linker 2.x-3.0 Upg  | 10,000 | 3,600  | 4,400  |
| FN-306491 | CIS IDL Dev Sys 2.x-3.0 Lic Upg          | 2,500  | 900    | 1,100  |
| FN-306492 | CIS 3.0 Dedicated to Shared User Lic Upg | 188    | 81     | 99     |
| FN-306493 | CIS 3.0 Ded to eBusiness User Lic Upg    | 375    | 108    | 132    |
| FN-306494 | CIS 3.0 Shared to eBusiness User Lic Upg | 188    | 108    | 132    |
| FN-306496 | CIS 2.x-3.0 Dedicated User Lic Upg       | 150    | 54     | 66     |
| FN-306497 | CIS 2.x-3.0 Shared User Lic Upg          | 225    | 81     | 99     |
| FN-306498 | CIS 2.x-3.0 eBusiness User Lic Upg       | 300    | 108    | 132    |
| FN-306508 | FileNet P8 Sales Certification 1.x       | 0      |        |        |
| FN-306535 | IS Resource Adapter 2.0 PTB 1.x          | 0      |        |        |
| FN-306554 | FN Report Mgr 4.x Dedicated User Lic     | 1,000  | 180    | 220    |
| FN-306555 | FN Content Svcs 5.x Dedicated User Lic   | 800    | 144    | 176    |
| FN-306556 | FN Content Svcs 5.x Shared User Lic      | 1,300  | 234    | 286    |
| FN-306557 | FN Content Svcs 5.x eBusiness User Lic   | 1,900  | 342    | 418    |
| FN-306558 | FN Report Mgr 4.x Shared User Lic        | 1,500  | 270    | 330    |



## Product and Consulting Services Price List

|           |   |        |        |        |
|-----------|---|--------|--------|--------|
| FN-306559 | FN WorkFlo Svcs 5.x Dedicated User Lic    | 600    | 108    | 132    |
| FN-306560 | FN Report Mgr 4.x eBusiness User Lic      | 2,100  | 378    | 462    |
| FN-306562 | FN WorkFlo Svcs 5.x Shared User Lic       | 900    | 162    | 198    |
| FN-306563 | FN DW for SAP 5.x Dedicated User Lic      | 600    | 108    | 132    |
| FN-306564 | FN WorkFlo Svcs 5.x eBusiness User Lic    | 1,300  | 234    | 286    |
| FN-306567 | FN DW for SAP 5.x Shared User Lic         | 900    | 162    | 198    |
| FN-306568 | FN CIS 3.0 Dedicated User Lic             | 300    | 54     | 66     |
| FN-306569 | FN DW for SAP 5.x eBusiness User Lic      | 1,300  | 234    | 286    |
| FN-306570 | FN DW for SAP 5.x Ded-Shared User Lic Upg | 375    | 162    | 198    |
| FN-306571 | FN CIS 3.0 Shared User Lic                | 450    | 81     | 99     |
| FN-306572 | FN CIS 3.0 eBusiness User Lic             | 600    | 108    | 132    |
| FN-306573 | FN Development Content Services 5.x       | 5,000  | 900    | 1,100  |
| FN-306574 | FN Workgroup Content Services 5.x         | 10,000 | 1,800  | 2,200  |
| FN-306575 | FN Enterprise Content Services 5.x        | 20,000 | 3,600  | 4,400  |
| FN-306576 | FN Development eProcess Services 5.x      | 5,000  | 900    | 1,100  |
| FN-306578 | FN eProcess Services 5.x                  | 30,000 | 5,400  | 6,600  |
| FN-306579 | FN eProcess Definition Svcs 5.x           | 5,000  | 900    | 1,100  |
| FN-306582 | FN Process Analyzer 2.x                   | 70,000 | 12,600 | 15,400 |
| FN-306583 | FN Process Simulator 2.x                  | 70,000 | 12,600 | 15,400 |
| FN-306584 | FN CIS Inbound Document Linker 3.0        | 20,000 | 3,600  | 4,400  |
| FN-306585 | FN CIS Inbound Doc Linker Dev Sys 3.0     | 5,000  | 900    | 1,100  |
| FN-306586 | FN Dev to WG Content Svcs 5.x Upg         | 6,250  | 1,800  | 2,200  |
| FN-306587 | FN Archive to Image Services 5.x          | 25,000 | 4,500  | 5,500  |
| FN-306588 | FN Web Services 3.x                       | 5,000  | 900    | 1,100  |
| FN-306589 | FN Dev to Ent Content Svcs 5.x Upg        | 18,750 | 3,600  | 4,400  |
| FN-306591 | FN WG to Ent Content Svcs 5.x Upg         | 12,500 | 3,600  | 4,400  |
| FN-306592 | FN CS 5.x Ded to Shared User Lic Upg      | 625    | 234    | 286    |
| FN-306593 | FN Development Web Services 3.x           | 1,250  | 225    | 275    |
| FN-306594 | FN WebDAV Provider 3.x                    | 5,000  | 900    | 1,100  |
| FN-306595 | FN CS 5.x Ded-eBusiness User Lic Upg      | 1,375  | 342    | 418    |
| FN-306596 | FN Development WebDAV Provider 3.x        | 1,250  | 225    | 275    |
| FN-306597 | FN CS 5.x Shared-eBusiness User Lic Upg   | 750    | 342    | 418    |
| FN-306598 | FN Dev Web Svcs 3.x-Dev ePr Svcs 5.x Upg  | 4,688  | 900    | 1,100  |
| FN-306600 | FN Web Svcs 3.x-eProcess Svcs 5.x Upg     | 30,000 | 5,400  | 6,600  |
| FN-306603 | FN WF Svcs 5.x Ded-Shared User Lic Upg    | 375    | 162    | 198    |
| FN-306604 | FN WF Svcs 5.x Ded-eBusiness User Lic Up  | 875    | 234    | 286    |
| FN-306605 | FN WF Svcs 5.x Shared-eBus User Lic Upg   | 500    | 234    | 286    |
| FN-306606 | FN Dev eProcess Svc 5.x-ePS 5.x Upg       | 30,000 | 5,400  | 6,600  |
| FN-306623 | FN Print 4.x w/Outbound Fax Module        | 4,000  | 720    | 880    |
| FN-306624 | FN Print Fonts 4.x                        | 150    | 27     | 33     |
| FN-306625 | FN High Perform Image Import (HPII) 3.x   | 50,000 | 9,000  | 11,000 |
| FN-306626 | FN Mid Range Image Import (MRII) 3.x      | 25,000 | 4,500  | 5,500  |
| FN-306627 | FN CIS 3.0 Dedicated-Shared User Lic Upg  | 188    | 81     | 99     |



## Product and Consulting Services Price List

|           |  |         |        |        |
|-----------|--|---------|--------|--------|
| FN-306628 | FN CIS 3.0 Ded-eBusiness User Lic Upg    | 375     | 108    | 132    |
| FN-306629 | FN CIS 3.0 Shared-eBusiness User Lic Upg | 188     | 108    | 132    |
| FN-306630 | FN Doc Archive Retrieval Transport 1.x   | 35,000  | 6,300  | 7,700  |
| FN-306631 | FN Development HP11 3.x                  | 25,000  | 4,500  | 5,500  |
| FN-306632 | FN Development MR11 3.x                  | 12,500  | 2,250  | 2,750  |
| FN-306633 | FN Development DART 3.x                  | 17,500  | 3,150  | 3,850  |
| FN-306634 | FN Report Mgr 4.x Ded-Shared Usr Lic Upg | 625     | 270    | 330    |
| FN-306635 | FN Report Mgr 4.x Ded-eBus User Lic Upg  | 1,375   | 378    | 462    |
| FN-306636 | FN Report Mgr 4.x Shared-eBus Usr Lc Upg | 750     | 378    | 462    |
| FN-306647 | FN MR11 to HP11 3.x Upg                  | 31,250  | 9,000  | 11,000 |
| FN-306648 | FN SharePoint Portal Svr Integration 2.x | 10,000  | 1,800  | 2,200  |
| FN-306649 | FN Data Archive Solution 5.x             | 30,000  | 5,400  | 6,600  |
| FN-306651 | FN DW for SAP 5.x Ded-eBus User Lic Upg  | 875     | 234    | 286    |
| FN-306653 | FN DW for SAP 5.x Shared-eBus Usr Lc Upg | 500     | 234    | 286    |
| FN-306656 | FN Add'l CPUs for EAI 2.x Interchg Svr   | 35,000  | 6,300  | 7,700  |
| FN-306657 | FN EAI 2.x Application Connectors        | 75,000  | 13,500 | 16,500 |
| FN-306658 | FN EAI 2.x Technology Connectors         | 40,000  | 7,200  | 8,800  |
| FN-306659 | FN EAI 2.x Appl Conn,2-4 Instances       | 150,000 | 27,000 | 33,000 |
| FN-306660 | FN EAI 2.x Appl Conn,5-9 Instances       | 280,000 | 50,400 | 61,600 |
| FN-306661 | FN EAI 2.x Appl Conn,10+ Instances       | 400,000 | 72,000 | 88,000 |
| FN-306662 | FN EAI 2.x Tech Conn,2-4 Instances       | 90,000  | 16,200 | 19,800 |
| FN-306663 | FN EAI 2.x Tech Conn,5-9 Instances       | 140,000 | 25,200 | 30,800 |
| FN-306664 | FN EAI 2.x Tech Conn,10+ Instances       | 200,000 | 36,000 | 44,000 |
| FN-306665 | FN EAI 2.x Collaborations                | 60,000  | 10,800 | 13,200 |
| FN-306666 | FN EAI 2.x Collaboration Connector       | 20,000  | 3,600  | 4,400  |
| FN-306667 | FN Max EAI 2.x Collab (9+ Apps/Inst)     | 180,000 | 32,400 | 39,600 |
| FN-306668 | FN EAI 2.x Toolkit                       | 25,000  | 4,500  | 5,500  |
| FN-306673 | FN Process Analyzer 2.x CPU Lic          | 50,000  | 9,000  | 11,000 |
| FN-306678 | FN Dev Process Analyzer 2.x CPU Lic      | 12,500  | 2,250  | 2,750  |
| FN-306711 | FN eProcess Services Toolkit 5.x         | 10,000  | 1,800  | 2,200  |
| FN-306759 | FN Process Simulator 2.x CPU Lic         | 50,000  | 9,000  | 11,000 |
| FN-306760 | FN Dev Process Simulator 2.x CPU Lic     | 12,500  | 2,250  | 2,750  |
| FN-306774 | FN Image Mgr Client Toolkit 3.x          | 7,500   | 1,350  | 1,650  |
| FN-306776 | FN Fax Server 4.x                        | 6,000   | 1,080  | 1,320  |
| FN-306785 | FN WCM CPU Lic                           | 45,000  | 8,100  | 9,900  |
| FN-306788 | FN WG IM-Enterprise Image Mgr 3.x Upg    | 35,000  | 8,460  | 10,340 |
| FN-306795 | FN EAI for IBM 2.x                       | 250,000 | 45,000 | 55,000 |
| FN-306806 | FN Capture Desktop Personal Ed 4.x-CE    | 2,000   | 360    | 440    |
| FN-306807 | FN Capture Desktop Low Vol 4.x-CE        | 4,000   | 720    | 880    |
| FN-306808 | FN Capture Desktop Medium Vol 4.x-CE     | 6,000   | 1,080  | 1,320  |
| FN-306809 | FN Capture Desktop Add'l DocEntry 4.x-CE | 700     | 126    | 154    |
| FN-306810 | FN Capture Desktop File Import 4.x-CE    | 2,500   | 450    | 550    |
| FN-306811 | FN Capture DocProcessing 4.x-CE          | 1,500   | 270    | 330    |



## Product and Consulting Services Price List

|           |  |        |       |       |
|-----------|--|--------|-------|-------|
| FN-306812 | FN Capture OCR-2-PDF 4.x-CE              | 3,500  | 630   | 770   |
| FN-306813 | FN Capture Toolkit 4.x-CE                | 5,000  | 900   | 1,100 |
| FN-306819 | FN Capture DT Pers-Low Vol 4.x Upg-CE    | 2,500  | 720   | 880   |
| FN-306820 | FN Capture DT Pers-Med Vol 4.x Upg-CE    | 5,000  | 1,080 | 1,320 |
| FN-306848 | FN Dev Process Analyzer 2.x              | 17,500 | 3,150 | 3,850 |
| FN-306849 | FN Dev Process Simulator 2.x             | 17,500 | 3,150 | 3,850 |
| FN-306851 | FN Capture Prof Personal 4.x-CE          | 2,000  | 360   | 440   |
| FN-306852 | FN Capture Prof Low Vol 4.x-CE           | 6,000  | 1,080 | 1,320 |
| FN-306853 | FN Capture Prof Medium Vol 4.x-CE        | 15,000 | 2,700 | 3,300 |
| FN-306854 | FN Capture Prof High Vol 4.x-CE          | 25,000 | 4,500 | 5,500 |
| FN-306855 | FN Capture Prof Add'l DocEntry 4.x-CE    | 1,000  | 180   | 220   |
| FN-306856 | FN Capture Prof File Import 4.x-CE       | 2,500  | 450   | 550   |
| FN-306857 | FN Capture Prof Inbound Link 4.x-CE      | 3,000  | 540   | 660   |
| FN-306858 | FN Capture Prof Pers-Low Vol 4.x Upg-CE  | 5,000  | 1,080 | 1,320 |
| FN-306859 | FN Capture Prof Low-Med Vol 4.x Upg-CE   | 11,250 | 2,700 | 3,300 |
| FN-306860 | FN Capture Prof Low-High Vol 4.x Upg-CE  | 23,750 | 4,500 | 5,500 |
| FN-306861 | FN Capture Prof Med-High Vol 4.x Upg-CE  | 12,500 | 4,500 | 5,500 |
| FN-306862 | FN Cap DT Pers 4.x-Prof Pers 4.x Upg-CE  | 0      | 360   | 440   |
| FN-306863 | FN Cap DT Pers 4.x-Prof Low 4.x Upg-CE   | 5,000  | 1,080 | 1,320 |
| FN-306864 | FN Cap DT Low 4.x-Prof Low 4.x Upg-CE    | 2,500  | 1,080 | 1,320 |
| FN-306865 | FN Cap DT Med 4.x-Prof Med 4.x Upg-CE    | 11,250 | 2,700 | 3,300 |
| FN-306977 | FN P8 Core Technologies 1.x              | 0      |       |       |
| FN-306987 | FN Web Svcs 3.x-eProcess Svcs 4.x Upg    | 30,000 | 5,400 | 6,600 |
| FN-306990 | FN eProcess Services Toolkit 4.x-5.x Upg | 5,000  | 1,800 | 2,200 |
| FN-306991 | FN WorkFlo Svcs 4.x-5.x Ded User Lic Upg | 300    | 108   | 132   |
| FN-306992 | FN WorkFlo Svc 4.x-5.x Shared Usr Lic Up | 450    | 162   | 198   |
| FN-306993 | FN WorkFlo Svcs 4.x-5.x eBus Usr Lic Upg | 650    | 234   | 286   |
| FN-306994 | FN eProcess Services 4.x-5.x Upg         | 15,000 | 5,400 | 6,600 |
| FN-306995 | FN Dev eProcess Services 4.x-5.x Upg     | 2,500  | 900   | 1,100 |
| FN-307000 | Fax Server 4.x                           | 6,000  | 1,080 | 1,320 |
| FN-307002 | Fax 3.x to Fax Server 4.x                | 3,000  | 1,080 | 1,320 |
| FN-307007 | FN Ins-Claims Processing,P&C PTB 1.x     | 395    |       |       |
| FN-307009 | eForms 5.x Dedicated User Lic            | 600    | 108   | 132   |
| FN-307010 | eForms 5.x Shared User Lic               | 900    | 162   | 198   |
| FN-307011 | eForms 5.x Designer                      | 5,000  | 900   | 1,100 |
| FN-307012 | eForms 5.x Dedicated-Shared User Lic Upg | 375    | 162   | 198   |
| FN-307013 | eForms 4.x-5.x Dedicated User Lic Upg    | 300    | 108   | 132   |
| FN-307014 | eForms 4.x-5.x Shared User Lic Upg       | 450    | 162   | 198   |
| FN-307015 | eForms 4.x-5.x Designer Upg              | 2,500  | 900   | 1,100 |
| FN-307016 | FN eForms 5.x Dedicated User Lic         | 600    | 108   | 132   |
| FN-307017 | FN eForms 5.x Shared User Lic            | 900    | 162   | 198   |
| FN-307018 | FN eForms 5.x Designer                   | 5,000  | 900   | 1,100 |
| FN-307019 | FN eForms 5.x Ded-Shared User Lic Upg    | 375    | 162   | 198   |



## Product and Consulting Services Price List

|           |  |        |       |       |
|-----------|--|--------|-------|-------|
| FN-307020 | FN eForms 4.x-5.x Dedicated User Lic Upg | 300    | 108   | 132   |
| FN-307021 | FN eForms 4.x-5.x Shared User Lic Upg    | 450    | 162   | 198   |
| FN-307022 | FN eForms 4.x-5.x Designer Upg           | 2,500  | 900   | 1,100 |
| FN-307028 | Capture Professional Personal 4.x        | 2,000  | 360   | 440   |
| FN-307029 | Capture Professional Low Volume 4.x      | 6,000  | 1,080 | 1,320 |
| FN-307030 | Capture Professional Medium Volume 4.x   | 15,000 | 2,700 | 3,300 |
| FN-307031 | Capture Professional High Volume 4.x     | 25,000 | 4,500 | 5,500 |
| FN-307032 | Capture Professional Add'l DocEntry 4.x  | 1,000  | 180   | 220   |
| FN-307033 | Capture Professional File Import 4.x     | 2,500  | 450   | 550   |
| FN-307034 | Capture Professional Inbound Link 4.x    | 3,000  | 540   | 660   |
| FN-307035 | Capture Desktop Personal Edition 4.x     | 2,000  | 360   | 440   |
| FN-307036 | Capture Desktop Low Volume 4.x           | 4,000  | 720   | 880   |
| FN-307037 | Capture Desktop Medium Volume 4.x        | 6,000  | 1,080 | 1,320 |
| FN-307038 | Capture Desktop Add'l DocEntry 4.x       | 700    | 126   | 154   |
| FN-307039 | Capture Desktop File Import 4.x          | 2,500  | 450   | 550   |
| FN-307040 | Capture DocProcessing 4.x                | 1,500  | 270   | 330   |
| FN-307041 | Capture OCR-2-PDF 4.x                    | 3,500  | 630   | 770   |
| FN-307042 | Capture Toolkit 4.x                      | 5,000  | 900   | 1,100 |
| FN-307048 | Capture Prof Personal 4.0-4.x Upg        | 0      | 360   | 440   |
| FN-307049 | Capture Prof Low Volume 4.0-4.x Upg      | 0      | 1,080 | 1,320 |
| FN-307050 | Capture Prof Medium Volume 4.0-4.x Upg   | 0      | 2,700 | 3,300 |
| FN-307051 | Capture Prof High Volume 4.0-4.x Upg     | 0      | 4,500 | 5,500 |
| FN-307052 | Capture Prof Add'l DocEntry 4.0-4.x Upg  | 0      | 180   | 220   |
| FN-307053 | Capture DocProcessing 4.0-4.x Upg        | 0      | 270   | 330   |
| FN-307054 | Capture Prof File Import 4.0-4.x Upg     | 0      | 450   | 550   |
| FN-307055 | Capture Toolkit 4.0-4.x Upg              | 0      | 900   | 1,100 |
| FN-307056 | Cap Fax Entry 3.x-Prof Inbd Link 4.x Upg | 1,500  | 540   | 660   |
| FN-307057 | Capture Desktop Personal-Low 4.x Upg     | 2,500  | 720   | 880   |
| FN-307058 | Capture Desktop Personal-Medium 4.x Upg  | 5,000  | 1,080 | 1,320 |
| FN-307059 | Capture DT Pers 4.x-Prof Personal 4.x Up | 0      | 360   | 440   |
| FN-307060 | Capture DT Pers 4.x-Prof Low Vol 4.x Upg | 5,000  | 1,080 | 1,320 |
| FN-307061 | Capture DT Med 4.x-Prof Low Vol 4.x Upg  | 0      | 1,080 | 1,320 |
| FN-307062 | Capture DT Med 4.x-Prof Med Vol 4.x Upg  | 11,250 | 2,700 | 3,300 |
| FN-307063 | Capture Prof Personal-Low Volume 4.x Upg | 5,000  | 1,080 | 1,320 |
| FN-307064 | Capture Prof Low-Medium Volume 4.x Upg   | 11,250 | 2,700 | 3,300 |
| FN-307065 | Capture Prof Low-High Volume 4.x Upg     | 23,750 | 4,500 | 5,500 |
| FN-307066 | Capture Prof Medium-High Volume 4.x Upg  | 12,500 | 4,500 | 5,500 |
| FN-307068 | Capture Desktop Personal Ed 4.0-4.x Upg  | 0      | 360   | 440   |
| FN-307069 | Capture Desktop Low-Medium Vol 4.x Upg   | 2,500  | 1,080 | 1,320 |
| FN-307071 | FN Capture Prof Personal 4.0-4.x Upg-IM  | 0      | 360   | 440   |
| FN-307072 | FN Capture Prof Low Vol 4.0-4.x Upg-IM   | 0      | 1,080 | 1,320 |
| FN-307073 | FN Capture Prof Med Vol 4.0-4.x Upg-IM   | 0      | 2,700 | 3,300 |
| FN-307074 | FN Capture Prof High Vol 4.0-4.x Upg-IM  | 0      | 4,500 | 5,500 |



## Product and Consulting Services Price List

|           |  |        |       |       |
|-----------|--|--------|-------|-------|
| FN-307075 | FN Cap Prof Add'l DocEntry 4.0-4.x Up-IM | 0      | 180   | 220   |
| FN-307076 | FN Cap Prof File Import 4.0-4.x Upg-IM   | 0      | 450   | 550   |
| FN-307077 | FN Cap Prof Inbound Link 4.0-4.x Upg-IM  | 0      | 540   | 660   |
| FN-307078 | FN Capture DT Personal Ed 4.0-4.x Upg-IM | 0      | 360   | 440   |
| FN-307079 | FN Capture DT Low Vol 4.0-4.x Upg-IM     | 0      | 720   | 880   |
| FN-307080 | FN Capture DT Med Vol 4.0-4.x Upg-IM     | 0      | 1,080 | 1,320 |
| FN-307081 | FN Cap DT Add'l DocEntry 4.0-4.x Upg-IM  | 0      | 126   | 154   |
| FN-307082 | FN Capture DT File Import 4.0-4.x Upg-IM | 0      | 450   | 550   |
| FN-307083 | FN Capture DocProcessing 4.0-4.x Upg-IM  | 750    | 270   | 330   |
| FN-307084 | FN Capture OCR-2-PDF 4.0-4.x Upg-IM      | 0      | 630   | 770   |
| FN-307085 | FN Capture Toolkit 4.0-4.x Upg-IM        | 0      | 900   | 1,100 |
| FN-307086 | FN Capture Prof Personal 4.x-IM          | 2,000  | 360   | 440   |
| FN-307087 | FN Capture Prof Low Vol 4.x-IM           | 6,000  | 1,080 | 1,320 |
| FN-307088 | FN Capture Prof Medium Vol 4.x-IM        | 15,000 | 2,700 | 3,300 |
| FN-307089 | FN Capture Prof High Vol 4.x-IM          | 25,000 | 4,500 | 5,500 |
| FN-307090 | FN Capture Prof Add'l DocEntry 4.x-IM    | 1,000  | 180   | 220   |
| FN-307091 | FN Capture Prof File Import 4.x-IM       | 2,500  | 450   | 550   |
| FN-307092 | FN Capture Prof Inbound Link 4.x-IM      | 3,000  | 540   | 660   |
| FN-307093 | FN Capture Desktop Personal Ed 4.x-IM    | 2,000  | 360   | 440   |
| FN-307094 | FN Capture Desktop Low Vol 4.x-IM        | 4,000  | 720   | 880   |
| FN-307095 | FN Capture Desktop Medium Vol 4.x-IM     | 6,000  | 1,080 | 1,320 |
| FN-307096 | FN Capture Desktop Add'l DocEntry 4.x-IM | 700    | 126   | 154   |
| FN-307097 | FN Capture Desktop File Import 4.x-IM    | 2,500  | 450   | 550   |
| FN-307098 | FN Capture DocProcessing 4.x-IM          | 1,500  | 270   | 330   |
| FN-307099 | FN Capture OCR-2-PDF 4.x-IM              | 3,500  | 630   | 770   |
| FN-307100 | FN Capture Toolkit 4.x-IM                | 5,000  | 900   | 1,100 |
| FN-307101 | FN Capture Prof Pers-Low Vol 4.x Upg-IM  | 5,000  | 1,080 | 1,320 |
| FN-307102 | FN Capture Prof Low-Med Vol 4.x Upg-IM   | 11,250 | 2,700 | 3,300 |
| FN-307103 | FN Capture Prof Low-High Vol 4.x Upg-IM  | 23,750 | 4,500 | 5,500 |
| FN-307104 | FN Capture Prof Med-High Vol 4.x Upg-IM  | 12,500 | 4,500 | 5,500 |
| FN-307105 | FN Capture DT Pers-Low Vol 4.x Upg-IM    | 2,500  | 720   | 880   |
| FN-307106 | FN Capture DT Pers-Med Vol 4.x Upg-IM    | 5,000  | 1,080 | 1,320 |
| FN-307107 | FN Cap DT Pers 4.x-Prof Pers 4.x Upg-IM  | 0      | 360   | 440   |
| FN-307108 | FN Cap DT Pers 4.x-Prof Low 4.x Upg-IM   | 5,000  | 1,080 | 1,320 |
| FN-307109 | FN Cap DT Low 4.x-Prof Low 4.x Upg-IM    | 2,500  | 1,080 | 1,320 |
| FN-307110 | FN Cap DT Med 4.x-Prof Med 4.x Upg-IM    | 11,250 | 2,700 | 3,300 |
| FN-307112 | FN Portal Integration for BEA 2.x        | 0      |       |       |
| FN-307113 | FN Capture Adv DocProcessing 4.x-CE      | 4,000  | 720   | 880   |
| FN-307114 | Capture Adv DocProcessing 4.x            | 4,000  | 720   | 880   |
| FN-307115 | FN Capture Adv DocProcessing 4.x-IM      | 4,000  | 720   | 880   |
| FN-307116 | FileNet P8 Platform PTB 1.x              | 995    |       |       |
| FN-307120 | CRM Integration Suite 3.0 PTB 1.x        | 250    |       |       |
| FN-307136 | FN ECM Essentials for Certification 1.x  | 0      |       |       |



## Product and Consulting Services Price List

|           |  |        |       |       |
|-----------|--|--------|-------|-------|
| FN-307137 | FN ECM Essentials 1.x                    | 250    |       |       |
| FN-307162 | FN Data Archive Solution 4.x             | 30,000 | 5,400 | 6,600 |
| FN-307163 | FN DW for SAP 4.x Dedicated User Lic     | 600    | 108   | 132   |
| FN-307164 | FN DW for SAP 4.x Shared User Lic        | 900    | 162   | 198   |
| FN-307165 | FN DW for SAP 4.x eBusiness User Lic     | 1,300  | 234   | 286   |
| FN-307175 | FN DW for SAP 4.x Ded-eBus User Lic Upg  | 875    | 234   | 286   |
| FN-307176 | FN DW for SAP 4.x Ded-Shared Usr Lic Upg | 375    | 162   | 198   |
| FN-307178 | FN DW for SAP 4.x Shared-eBus Usr Lc Upg | 500    | 234   | 286   |
| FN-307199 | Appl Conn for Siebel 7 3.1 Ded User Lic  | 300    | 54    | 66    |
| FN-307200 | Appl Conn for Siebel 7 3.1 Shared Usr Lc | 450    | 81    | 99    |
| FN-307201 | Appl Conn for Siebel 7 3.1 eBus User Lic | 600    | 108   | 132   |
| FN-307202 | AC for Siebel 7 3.x Ded-Shrd Usr Lic Upg | 188    | 81    | 99    |
| FN-307204 | AC for Siebel 7 3.1 Ded-eBus Usr Lic Upg | 375    | 108   | 132   |
| FN-307205 | AC for Siebel 7 3.1 Shrd-eBus Usr Lic Up | 188    | 108   | 132   |
| FN-307206 | AC for Siebel 7 3.0-3.1 Ded User Lic Upg | 0      | 54    | 66    |
| FN-307207 | AC for Siebel 7 3.0-3.1 Shrd Usr Lic Upg | 0      | 81    | 99    |
| FN-307208 | AC for Siebel 7 3.0-3.1 eBus Usr Lic Upg | 0      | 108   | 132   |
| FN-307209 | Appl Conn for Siebel 7 IDL 3.1           | 20,000 | 3,600 | 4,400 |
| FN-307210 | AC for Siebel 7 IDL Dev Sys 3.1 Lic      | 5,000  | 900   | 1,100 |
| FN-307211 | CIS IDL 3.0-AC for Siebel 7 IDL 3.1 Upg  | 0      | 3,600 | 4,400 |
| FN-307212 | CIS IDL Dev 3.0-ACSiebel7 IDL Dev 3.1 Up | 0      | 900   | 1,100 |
| FN-307213 | CIS 2.x-AC Siebel 7 3.1 Ded User Lic Upg | 150    | 54    | 66    |
| FN-307214 | CIS 2.x-AC Siebel 7 3.1 Shrd Usr Lic Upg | 225    | 81    | 99    |
| FN-307215 | CIS 2.x-AC Siebel 7 3.1 eBus Usr Lic Upg | 300    | 108   | 132   |
| FN-307216 | CIS IDL 2.x-AC for Siebel 7 IDL 3.1 Upg  | 10,000 | 3,600 | 4,400 |
| FN-307217 | CIS IDL Dev 2.x-ACSiebel7 IDL Dev 3.1 Up | 2,500  | 900   | 1,100 |
| FN-307218 | FN Appl Conn Siebel 7 3.1 Ded User Lic   | 300    | 54    | 66    |
| FN-307219 | FN Appl Conn Siebel 7 3.1 Shared Usr Lc  | 450    | 81    | 99    |
| FN-307220 | FN Appl Conn Siebel 7 3.1 eBus User Lic  | 600    | 108   | 132   |
| FN-307221 | FN AC Siebel 7 3.1 Ded-Shrd Usr Lic Upg  | 188    | 81    | 99    |
| FN-307222 | FN AC Siebel 7 3.1 Ded-eBus Usr Lic Upg  | 375    | 108   | 132   |
| FN-307223 | FN AC Siebel 7 3.1 Shrd-eBus Usr Lic Upg | 188    | 108   | 132   |
| FN-307224 | FN Appl Conn for Siebel 7 IDL 3.1        | 20,000 | 3,600 | 4,400 |
| FN-307225 | FN AC for Siebel 7 IDL Dev Sys 3.1       | 5,000  | 900   | 1,100 |
| FN-307226 | FN CIS IDL 3.0-AC Siebel 7 IDL 3.1 Upg   | 0      | 3,600 | 4,400 |
| FN-307227 | FN CIS IDL Dev 3.0-ACSiebel7 IDL Dev 3.1 | 0      | 900   | 1,100 |
| FN-307228 | FN CIS 3.0-AC Siebel 7 3.1 Ded User Upg  | 0      | 54    | 66    |
| FN-307229 | FN CIS 3.0-AC Siebel 7 3.1 Shared Usr Up | 0      | 81    | 99    |
| FN-307230 | FN CIS 3.0-AC Siebel 7 3.1 eBus User Upg | 0      | 108   | 132   |
| FN-307238 | FileNet P8 WCM 2.0 PTB 1.x               | 0      |       |       |
| FN-307239 | FN Workgroup Forms Mgr 4.x               | 20,000 | 3,600 | 4,400 |
| FN-307240 | FN Enterprise Forms Mgr 4.x              | 40,000 | 7,200 | 8,800 |
| FN-307241 | FN Forms Mgr 4.x Designer                | 5,000  | 900   | 1,100 |



## Product and Consulting Services Price List

|           |  |         |        |        |
|-----------|--|---------|--------|--------|
| FN-307242 | FN Forms Mgr 4.x Ded User Lic            | 900     | 162    | 198    |
| FN-307243 | FN Forms Mgr 4.x Shared User Lic         | 1,500   | 270    | 330    |
| FN-307244 | FN Forms Mgr 4.x eBus User Lic           | 2,300   | 414    | 506    |
| FN-307246 | FN WG-Ent Forms Mgr 4.x Upg              | 18,750  | 5,400  | 6,600  |
| FN-307247 | FN Forms Mgr 4.x Ded-Shrd User Lic Upg   | 625     | 252    | 308    |
| FN-307248 | FN Forms Mgr 4.x Ded-eBus User Lic Upg   | 1,375   | 360    | 440    |
| FN-307249 | FN Forms Mgr 4.x Shrd-eBus Usr Lic Upg   | 750     | 360    | 440    |
| FN-307250 | FN eForms 5.x eBusiness User Lic         | 1,300   | 234    | 286    |
| FN-307251 | FN eForms 5.x Ded-eBus User Lic Upg      | 875     | 234    | 286    |
| FN-307252 | FN eForms 5.x Shared-eBus User Lic Upg   | 500     | 234    | 286    |
| FN-307255 | FN Dev Optimization Svcs 2.x CPU Lic     | 10,500  | 1,890  | 2,310  |
| FN-307257 | FN Optimization Svcs 2.x CPU Lic         | 70,000  | 12,600 | 15,400 |
| FN-307259 | FN Dev Web Application Engine CPU Lic    | 8,100   | 1,458  | 1,782  |
| FN-307260 | FN Web Application Engine CPU Lic        | 54,000  | 9,720  | 11,880 |
| FN-307261 | FN Dev Web Content Mgr 2.x CPU-RPM       | 20,000  | 3,600  | 4,400  |
| FN-307262 | FN Workgroup Web Content Mgr 2.x CPU-RPM | 135,000 | 24,300 | 29,700 |
| FN-307263 | FN Ent Web Content Mgr 2.x CPU-RPM       | 235,000 | 42,300 | 51,700 |
| FN-307267 | FN Dev Bus Process Mgr 2.x CPU Lic-RPM   | 50,000  | 9,000  | 11,000 |
| FN-307268 | FN WG Busi Process Mgr 2.x CPU Lic-RPM   | 250,000 | 45,000 | 55,000 |
| FN-307269 | FN Ent Bus Process Mgr 2.x CPU Lic-RPM   | 420,000 | 75,600 | 92,400 |
| FN-307270 | FN Development Content Mgr 2.x-RPM       | 10,000  | 1,800  | 2,200  |
| FN-307272 | FN Workgroup Content Mgr 2.x-RPM         | 20,000  | 3,600  | 4,400  |
| FN-307273 | FN Enterprise Content Mgr 2.x-RPM        | 40,000  | 7,200  | 8,800  |
| FN-307278 | FN Rendition Engine 2.x CPU Lic          | 10,000  | 1,800  | 2,200  |
| FN-307280 | FN Rendition Engine 2.x                  | 10,000  | 1,800  | 2,200  |
| FN-307281 | FN Dev Optimization Svcs 2.x             | 22,500  | 4,050  | 4,950  |
| FN-307282 | FN Optimization Svcs 2.x                 | 90,000  | 16,200 | 19,800 |
| FN-307289 | FN Dev-WG Content Mgr 2.x Upg-RPM        | 12,500  | 3,600  | 4,400  |
| FN-307290 | FN Dev-Ent Content Mgr 2.x Upg-RPM       | 37,500  | 7,200  | 8,800  |
| FN-307291 | FN WG-Ent Content Mgr 2.x Upg-RPM        | 25,000  | 7,200  | 8,800  |
| FN-307297 | FN Content Provider for FN P8 Wkplce 2.x | 70,000  |        |        |
| FN-307299 | eForms 5.x eBusiness User Lic            | 1,300   | 234    | 286    |
| FN-307300 | eForms 5.x Dedicated-eBus User Lic Upg   | 875     | 234    | 286    |
| FN-307301 | eForms 5.x Shared-eBus User Lic Upg      | 500     | 234    | 286    |
| FN-307303 | Development Image Services 4.x           | 7,000   | 1,260  | 1,540  |
| FN-307304 | Workgroup Image Services 4.x             | 14,000  | 2,520  | 3,080  |
| FN-307305 | Enterprise Image Services 4.x            | 42,000  | 7,560  | 9,240  |
| FN-307306 | Enterprise Image Services Package 4.x    | 165,000 | 29,700 | 36,300 |
| FN-307307 | Development IDM Services 4.x Upg         | 3,750   | 1,350  | 1,650  |
| FN-307308 | Workgroup IDM Services 4.x Upg           | 7,500   | 2,700  | 3,300  |
| FN-307309 | Enterprise IDM Services 4.x Upg          | 22,500  | 8,100  | 9,900  |
| FN-307311 | Development Image Services 4.x Upg       | 3,500   | 1,260  | 1,540  |
| FN-307312 | Workgroup Image Services 4.x Upg         | 7,000   | 2,520  | 3,080  |



## Product and Consulting Services Price List

|           |  |        |        |        |
|-----------|--|--------|--------|--------|
| FN-307313 | Enterprise Image Services 4.x Upg        | 21,000 | 7,560  | 9,240  |
| FN-307314 | Enterprise Image Services 4.x Pkg Upg    | 82,500 | 29,700 | 36,300 |
| FN-307315 | Dev Image Svcs to WG Image Svcs 4.x Upg  | 8,750  | 2,520  | 3,080  |
| FN-307316 | Dev Image Svcs to Ent Image Svcs 4.x Upg | 40,250 | 7,560  | 9,240  |
| FN-307317 | WG Image Svcs to Ent Image Svcs 4.x Upg  | 35,000 | 7,560  | 9,240  |
| FN-307318 | Dev IDM Svcs to WG IDM Svcs 4.x Upg      | 9,375  | 2,700  | 3,300  |
| FN-307319 | Dev IDM Svcs-Enter IDM Svcs 4.x Upg      | 43,125 | 8,100  | 9,900  |
| FN-307320 | WG IDM Svcs-Enter IDM Svcs 4.x Upg       | 37,500 | 8,100  | 9,900  |
| FN-307322 | FN eForms for Open Client 5.x Designer   | 5,000  | 900    | 1,100  |
| FN-307324 | FN Development Image Mgr 4.x             | 8,250  | 1,485  | 1,815  |
| FN-307325 | FN Workgroup Image Mgr 4.x               | 19,000 | 3,420  | 4,180  |
| FN-307326 | FN Enterprise Image Mgr 4.x              | 47,000 | 8,460  | 10,340 |
| FN-307327 | FN Dev IM-Workgroup Image Mgr 4.x Upg    | 13,438 | 3,420  | 4,180  |
| FN-307328 | FN WG IM-Enterprise Image Mgr 4.x Upg    | 35,000 | 8,460  | 10,340 |
| FN-307329 | FN Development Image Mgr 3.x-4.x Upg     | 4,125  | 1,485  | 1,815  |
| FN-307330 | FN Workgroup Image Mgr 3.x-4.x Upg       | 9,500  | 3,420  | 4,180  |
| FN-307331 | FN Enterprise Image Mgr 3.x-4.x Upg      | 23,500 | 8,460  | 10,340 |
| FN-307341 | FN Process Analyzer 1.x                  | 70,000 | 12,600 | 15,400 |
| FN-307342 | FN Dev Process Analyzer 1.x              | 17,500 | 3,150  | 3,850  |
| FN-307345 | Image Services Toolkit 4.x               | 12,000 | 2,160  | 2,640  |
| FN-307346 | FN Image Mgr Designer 4.x                | 12,000 | 2,160  | 2,640  |
| FN-307347 | Image Services Toolkit 4.x Upg           | 6,000  | 1,080  | 1,320  |
| FN-307348 | FN Image Mgr Designer 4.x Upg            | 6,000  | 1,080  | 1,320  |
| FN-307349 | FN eForms for Open Clt 5.x Ded User Lic  | 600    | 108    | 132    |
| FN-307350 | FN eForms for Open Clt 5.x Shrd User Lic | 900    | 162    | 198    |
| FN-307351 | FN eForms for Open Clt 5.x eBus User Lic | 1,300  | 234    | 286    |
| FN-307352 | FN eForms for OC 5.x Ded-Shrd Usr Lic Up | 375    | 162    | 198    |
| FN-307353 | FN eForms for OC 5.x Ded-eBus Usr Lic Up | 875    | 234    | 286    |
| FN-307354 | FN eForms for OC 5.x Shd-eBus Usr Lic Up | 500    | 234    | 286    |
| FN-307361 | Getting Started at FileNet-US 1.x        | 0      |        |        |
| FN-307363 | FileNet Image Services 4.0 PTB 1.x       | 450    |        |        |
| FN-307364 | eForms for Open Clt 5.x Ded User Lic     | 600    | 108    | 132    |
| FN-307365 | eForms for Open Clt 5.x Shared User Lic  | 900    | 162    | 198    |
| FN-307366 | eForms for Open Clt 5.x eBus User Lic    | 1,300  | 234    | 286    |
| FN-307367 | eForms for OC 5.x Ded-Shrd User Lic Upg  | 375    | 68     | 83     |
| FN-307368 | eForms for OC 5.x Ded-eBus User Lic Upg  | 875    | 158    | 193    |
| FN-307369 | eForms for OC 5.x Shrd-eBus User Lic Upg | 500    | 90     | 110    |
| FN-307370 | eForms for Open Client 5.x Designer      | 5,000  | 900    | 1,100  |
| FN-307371 | IS Resource Adapter 3.x Enterprise Ed    | 10,000 | 1,800  | 2,200  |
| FN-307372 | ISRA 2.x-3.x Enterprise Ed Upg           | 5,000  | 1,800  | 2,200  |
| FN-307373 | IS Resource Adapter 3.x View Edition     | 5,000  | 900    | 1,100  |
| FN-307374 | IS Resource Adapter 3.x View-Ent Ed Upg  | 6,250  | 1,800  | 2,200  |
| FN-307375 | FN IS Resource Adapter 3.x Enterprise Ed | 10,000 | 1,800  | 2,200  |



## Product and Consulting Services Price List

|           |  |        |       |        |
|-----------|--|--------|-------|--------|
| FN-307376 | FN IS Resource Adapter 3.x View Ed       | 5,000  | 900   | 1,100  |
| FN-307379 | ISRA 2.x-3.x View Edition Upg            | 2,500  | 900   | 1,100  |
| FN-307380 | FN ISRA 2.x-3.x Enterprise Ed Upg        | 5,000  | 1,800 | 2,200  |
| FN-307381 | FN ISRA 3.x View-ISRA 3.x Ent Ed Upg     | 6,250  | 1,800 | 2,200  |
| FN-307384 | FN ISRA 2.x-3.x View Ed Upg              | 2,500  | 900   | 1,100  |
| FN-307406 | Capture Prof Inbound Link 4.0-4.x Upg    | 0      | 540   | 660    |
| FN-307407 | Capture Desktop Low Volume 4.0-4.x Upg   | 0      | 720   | 880    |
| FN-307408 | Capture Desktop Med Volume 4.0-4.x Upg   | 0      | 1,080 | 1,320  |
| FN-307409 | Capture Desktop File Import 4.0-4.x Upg  | 0      | 450   | 550    |
| FN-307410 | Capture DT Add'l DocEntry 4.0-4.x Upg    | 0      | 126   | 154    |
| FN-307411 | Capture OCR-2-PDF 4.0-4.x Upg            | 0      | 630   | 770    |
| FN-307414 | Fax Server 4.x with Inbound Link         | 6,000  | 1,080 | 1,320  |
| FN-307415 | FN Fax Server 4.x with Inbound Link-IM   | 6,000  | 1,080 | 1,320  |
| FN-307416 | FN Fax Server 4.x with Inbound Link-CE   | 6,000  | 1,080 | 1,320  |
| FN-500741 | License Platform Transfer to AIX         | 500    |       |        |
| FN-500742 | License Platform Transfer to HP-UX       | 500    |       |        |
| FN-500743 | License Platform Transfer to Solaris     | 500    |       |        |
| FN-500744 | License Platform Transfer to Win NT      | 500    |       |        |
| FN-502198 | Capture Gateway                          | 10,000 | 1,800 | 2,200  |
| FN-502200 | Intersystem Communications               | 20,000 | 3,600 | 4,400  |
| FN-502201 | COLD Services                            | 48,000 | 8,640 | 10,560 |
| FN-502202 | Image Services Disaster Recovery         | 12,500 | 2,250 | 2,750  |
| FN-502203 | Image Services High Availability         | 12,500 | 2,250 | 2,750  |
| FN-502218 | Distributed Visual WF Services           | 10,000 | 1,800 | 2,200  |
| FN-502219 | Distributed ServerLink                   | 15,000 | 2,700 | 3,300  |
| FN-502220 | IDM Web Desktop                          | 0      |       |        |
| FN-502222 | Optical Drivers-High Capacity            | 12,000 | 2,160 | 2,640  |
| FN-502223 | Optical Drivers-Medium Capacity          | 6,000  | 1,080 | 1,320  |
| FN-502224 | Optical Drivers-Low Capacity             | 3,000  | 540   | 660    |
| FN-502227 | Visual WF Licensed Desktops              | 0      |       |        |
| FN-502228 | Report Mgr Licensed Desktops             | 0      |       |        |
| FN-502287 | Distributed Content Services             | 7,500  | 1,350 | 1,650  |
| FN-502288 | Distributed Content Services Upg         | 1,500  | 270   | 330    |
| FN-502294 | Doc Svcs 2.x SLU-Content Svcs 3.x SLU Up | 175    | 63    | 77     |
| FN-502295 | Report Mgr SLU 3.x-4.x Upg               | 50     | 18    | 22     |
| FN-502298 | Content Services Licensed Desktops       | 0      |       |        |
| FN-502317 | Distributed Report Mgr Services          | 10,000 | 1,800 | 2,200  |
| FN-502387 | WorkFlo Svcs Licensed Desktops           | 0      |       |        |
| FN-502417 | Distributed WorkFlo Services             | 10,000 | 1,800 | 2,200  |
| FN-502418 | Distributed VWF 3.x-WF Services 4.x Upg  | 5,000  | 1,800 | 2,200  |
| FN-502419 | VWF 3.x-WF Svcs 4.x Licensed Desktops Up | 0      |       |        |
| FN-502457 | Distributed Image Services               | 25,000 | 4,500 | 5,500  |
| FN-502474 | Image Services Licensed Desktops         | 0      |       |        |



## Product and Consulting Services Price List

|           |  |         |        |        |
|-----------|--|---------|--------|--------|
| FN-502618 | CIS Licensed Desktops                    | 0       |        |        |
| FN-502619 | DW for SAP Licensed Desktops             | 0       |        |        |
| FN-502657 | Development COLD Services                | 12,000  | 2,160  | 2,640  |
| FN-502677 | MSAR Driver-Low Capacity                 | 40,000  | 7,200  | 8,800  |
| FN-502678 | MSAR Driver-Medium Capacity              | 70,000  | 12,600 | 15,400 |
| FN-502679 | MSAR Driver-High Capacity                | 120,000 | 21,600 | 26,400 |
| FN-502680 | MSAR Driver-Development                  | 10,000  | 1,800  | 2,200  |
| FN-502687 | Optical Drivers-Low to Med Capacity Upg  | 3,750   | 1,080  | 1,320  |
| FN-502688 | Optical Drivers-Low to High Capacity Upg | 11,250  | 2,160  | 2,640  |
| FN-502689 | Optical Drivers-Med to High Capacity Upg | 7,500   | 2,160  | 2,640  |
| FN-502697 | eForms Licensed Desktops                 | 0       |        |        |
| FN-502709 | WorkFlo Services HA/DR Lic               | 10,000  | 1,800  | 2,200  |
| FN-502710 | MSAR Driver-Develop to Low Capacity Upg  | 37,500  | 7,200  | 8,800  |
| FN-502711 | MSAR Driver-Low to Medium Capacity Upg   | 37,500  | 12,600 | 15,400 |
| FN-502712 | MSAR Driver-Low to High Capacity Upg     | 100,000 | 21,600 | 26,400 |
| FN-502713 | MSAR Driver-Medium to High Capacity Upg  | 62,500  | 21,600 | 26,400 |
| FN-502737 | FN Distributed Content Services          | 7,500   | 1,350  | 1,650  |
| FN-502738 | FN Distributed WorkFlo Services          | 10,000  | 1,800  | 2,200  |
| FN-502739 | FN DR/HA Content Services Lic            | 7,500   | 1,350  | 1,650  |
| FN-502740 | FN DR/HA WorkFlo Services Lic            | 10,000  | 1,800  | 2,200  |
| FN-502741 | FN DR/HA Process Analyzer Lic            | 17,500  | 3,150  | 3,850  |
| FN-502742 | FN DR/HA Process Simulator Lic           | 17,500  | 3,150  | 3,850  |
| FN-502744 | FN Distributed Image Manager             | 25,000  | 4,500  | 5,500  |
| FN-502745 | FN Distributed Report Mgr Services       | 10,000  | 1,800  | 2,200  |
| FN-502746 | FN COLD Services                         | 48,000  | 8,640  | 10,560 |
| FN-502747 | FN DR/HA Image Mgr Lic                   | 13,750  | 2,475  | 3,025  |
| FN-502748 | FN DR/HA Report Mgr Lic                  | 10,000  | 1,800  | 2,200  |
| FN-502749 | FN DR/HA IS Resource Adapter-Ent Ed      | 1,500   | 270    | 330    |
| FN-502750 | FN DR/HA IS Resource Adapter-Viewer Ed   | 750     | 135    | 165    |
| FN-502751 | FN Capture Gateway                       | 10,000  | 1,800  | 2,200  |
| FN-502752 | FN Optical Drivers-Low Capacity          | 3,000   | 540    | 660    |
| FN-502753 | FN Optical Drivers-Medium Capacity       | 6,000   | 1,080  | 1,320  |
| FN-502754 | FN Optical Drivers-High Capacity         | 12,000  | 2,160  | 2,640  |
| FN-502755 | FN MSAR Driver-Development               | 10,000  | 1,800  | 2,200  |
| FN-502756 | FN MSAR Driver-Low Capacity              | 40,000  | 7,200  | 8,800  |
| FN-502757 | FN MSAR Driver-Medium Capacity           | 70,000  | 12,600 | 15,400 |
| FN-502758 | FN MSAR Driver-High Capacity             | 120,000 | 21,600 | 26,400 |
| FN-502759 | FN Content Services Licensed Desktops    | 0       |        |        |
| FN-502760 | FN WorkFlo Svcs Licensed Desktops        | 0       |        |        |
| FN-502761 | FN eForms Licensed Desktops              | 0       |        |        |
| FN-502762 | FN CIS Licensed Desktops                 | 0       |        |        |
| FN-502763 | FN Optical Drivers Low-Med Capacity Upg  | 3,750   | 1,080  | 1,320  |
| FN-502764 | FN Optical Drivers Low-High Capacity Upg | 11,250  | 2,160  | 2,640  |



## Product and Consulting Services Price List

|           |  |         |        |        |
|-----------|--|---------|--------|--------|
| FN-502765 | FN Optical Drivers Med-High Capacity Upg | 7,500   | 2,160  | 2,640  |
| FN-502766 | FN MSAR Driver Dev-Low Capacity Upg      | 37,500  | 7,200  | 8,800  |
| FN-502767 | FN MSAR Driver Low-Med Capacity Upg      | 37,500  | 12,600 | 15,400 |
| FN-502768 | FN MSAR Driver Low-High Capacity Upg     | 100,000 | 21,600 | 26,400 |
| FN-502769 | FN MSAR Driver Med-High Capacity Upg     | 62,500  | 21,600 | 26,400 |
| FN-502770 | FN License Platform Transfer to AIX      | 500     |        |        |
| FN-502771 | FN License Platform Transfer to HP-UX    | 500     |        |        |
| FN-502772 | FN License Platform Transfer to Solaris  | 500     |        |        |
| FN-502773 | FN License Platform Transfer to Win NT   | 500     |        |        |
| FN-502774 | FN Distributed ServerLink                | 15,000  | 2,700  | 3,300  |
| FN-502776 | FN Report Mgr Licensed Desktops          | 0       |        |        |
| FN-502777 | FN DW for SAP Lic Desktops               | 0       |        |        |
| FN-502791 | FN DR/HA Process Analyzer CPU Lic        | 7,500   | 1,350  | 1,650  |
| FN-502792 | FN DR/HA Process Simulator CPU Lic       | 7,500   | 1,350  | 1,650  |
| FN-502840 | FN Application Engine Server Lic         | 10,000  | 1,800  | 2,200  |
| FN-502841 | FN Core Engine Server                    | 20,000  | 3,600  | 4,400  |
| FN-502843 | FN Process Designer                      | 15,000  | 2,700  | 3,300  |
| FN-502844 | FN DR/HA Core Engine Server              | 5,000   | 900    | 1,100  |
| FN-502845 | FN DR/HA Application Engine Server       | 2,500   | 450    | 550    |
| FN-502846 | FN DR/HA Rendition Engine Server         | 2,500   | 450    | 550    |
| FN-502847 | FN DR/HA Development Content Mgr Lic     | 2,500   | 450    | 550    |
| FN-502848 | FN DR/HA Workgroup Content Mgr Lic       | 5,000   | 900    | 1,100  |
| FN-502849 | FN DR/HA Enterprise Content Mgr Lic      | 10,000  | 1,800  | 2,200  |
| FN-502850 | FN DR/HA EAI for IBM Lic                 | 100,000 | 18,000 | 22,000 |
| FN-502851 | FN DR/HA Core Engine#                    | 13,500  | 2,430  | 2,970  |
| FN-502852 | FN DR/HA Application Engine#             | 6,750   | 1,215  | 1,485  |
| FN-502853 | FN DR/HA Rendition Engine#               | 1,500   | 270    | 330    |
| FN-502857 | FN DR/HA Dev Business Process Mgr Lic#   | 7,500   | 1,350  | 1,650  |
| FN-502858 | FN DR/HA WG Business Process Mgr Lic#    | 37,500  | 6,750  | 8,250  |
| FN-502859 | FN DR/HA Ent Business Process Mgr Lic#   | 63,000  | 11,340 | 13,860 |
| FN-502867 | FN DR/HA Development WCM Engine Lic#     | 6,750   | 1,215  | 1,485  |
| FN-502868 | FN DR/HA Development WCM Suite Lic#      | 3,000   | 540    | 660    |
| FN-502869 | FN DR/HA Workgroup WCM Suite Lic#        | 18,750  | 3,375  | 4,125  |
| FN-502870 | FN DR/HA Enterprise WCM Suite Lic#       | 29,250  | 5,265  | 6,435  |
| FN-502880 | FN Image Mgr Dedicated User Lic          | 3,675   | 662    | 809    |
| FN-502881 | FN Image Mgr Shared User Lic             | 5,250   | 945    | 1,155  |
| FN-502882 | FN Image Mgr eBusiness User Lic          | 8,100   | 1,458  | 1,782  |
| FN-502888 | FN Content Mgr Dedicated User Lic        | 900     | 162    | 198    |
| FN-502890 | FN Content Mgr Shared User Lic           | 2,250   | 405    | 495    |
| FN-502891 | FN Content Mgr eBusiness User Lic        | 3,600   | 648    | 792    |
| FN-502892 | FN Image Mgr Ded-Shared User Lic Upg     | 1,969   | 945    | 1,155  |
| FN-502893 | FN Image Mgr Shared-eBus User Lc Upg     | 3,563   | 1,458  | 1,782  |
| FN-502894 | FN Image Mgr Ded-eBus User Lic Upg       | 5,531   | 1,458  | 1,782  |



## Product and Consulting Services Price List

|           |  |         |        |        |
|-----------|--|---------|--------|--------|
| FN-502901 | FN Core Engine CPU Lic                   | 90,000  | 16,200 | 19,800 |
| FN-502902 | FN Application Engine CPU Lic            | 45,000  | 8,100  | 9,900  |
| FN-502909 | FN System Designer (P8 Toolkit)          | 10,000  | 1,800  | 2,200  |
| FN-502911 | FN Content Mgr Ded-Shared User Lic Upg   | 1,688   | 405    | 495    |
| FN-502912 | FN Content Mgr Shared-eBus User Lic Upg  | 1,688   | 648    | 792    |
| FN-502913 | FN Content Mgr Ded-eBus User Lic Upg     | 3,375   | 648    | 792    |
| FN-502926 | FN Fax Server Port Lic                   | 800     | 144    | 176    |
| FN-502954 | Fax Server Port Lic                      | 800     | 144    | 176    |
| FN-502958 | Fax Svr Port Lic Upg fm Fax 3.x          | 400     | 144    | 176    |
| FN-502960 | FN DR/HA Dev Process Analyzer Lic        | 4,375   | 788    | 963    |
| FN-502961 | FN DR/HA Dev Process Simulator Lic       | 4,375   | 788    | 963    |
| FN-502962 | FN DR/HA Dev Process Analyzer CPU Lic    | 1,875   | 338    | 413    |
| FN-502963 | FN DR/HA Dev Process Simulator CPU Lic   | 1,875   | 338    | 413    |
| FN-502965 | FN Image Mgr Licensed Desktops           | 0       |        |        |
| FN-502966 | FN Content Mgr Licensed Desktops         | 0       |        |        |
| FN-502969 | FN Intersystem Communications            | 20,000  | 3,600  | 4,400  |
| FN-502980 | MSAR Driver-4TB HSM Capacity             | 40,000  | 7,200  | 8,800  |
| FN-502981 | FN MSAR Driver-4TB HSM Capacity          | 40,000  | 7,200  | 8,800  |
| FN-502982 | FN Development COLD Services             | 12,000  | 2,160  | 2,640  |
| FN-502984 | FN DR/HA Dev IS Resource Adapter-Ent Ed  | 375     | 68     | 83     |
| FN-502987 | FN Add'l Forms Mgr Server                | 10,000  | 1,800  | 2,200  |
| FN-502988 | FN Forms Mgr Licensed Desktops           | 0       |        |        |
| FN-502991 | FN Dev Core Engine CPU Lic               | 13,500  | 2,430  | 2,970  |
| FN-502992 | FN Dev Ltd-Dev Core Engine CPU Lic Upg   | 4,500   | 2,430  | 2,970  |
| FN-502993 | FN Dev Process Designer Starter Pk-1 Clt | 25,000  | 4,500  | 5,500  |
| FN-502994 | FN Dev Process Designer                  | 3,000   | 540    | 660    |
| FN-502995 | FN Dev Application Engine CPU Lic        | 6,750   | 1,215  | 1,485  |
| FN-502998 | FN Ltd Core Eng-Core Engine CPU Lic Upg  | 30,000  | 16,200 | 19,800 |
| FN-502999 | FN WG Process Designer Starter Pk-1 Clt  | 40,000  | 7,200  | 8,800  |
| FN-503000 | FN Ent Process Designer Starter Pk-5 Clt | 100,000 | 18,000 | 22,000 |
| FN-503002 | FN Dev Ltd-Dev Core Engine Svr Lic Upg   | 1,667   | 900    | 1,100  |
| FN-503003 | FN Dev Core Engine Server Lic            | 5,000   | 900    | 1,100  |
| FN-503004 | FN Dev Application Engine Server Lic     | 2,500   | 450    | 550    |
| FN-503006 | FN Ltd Core-Core Engine Server Lic Upg   | 6,667   | 3,600  | 4,400  |
| FN-503007 | FN DR/HA Optimization Svcs Lic           | 22,500  | 4,050  | 4,950  |
| FN-503008 | FN DR/HA Optimization Svcs CPU Lic       | 10,500  | 1,890  | 2,310  |
| FN-503009 | FN DR/HA Workgroup Forms Mgr Lic         | 3,750   | 675    | 825    |
| FN-503010 | FN DR/HA Enterprise Forms Mgr Lic        | 7,500   | 1,350  | 1,650  |
| FN-503014 | FN Content Bridge (Documentum)           | 40,000  |        |        |
| FN-503015 | FN Content Bridge (Lotus Domino.doc)     | 40,000  |        |        |
| FN-503016 | FN Content Bridge (Lotus Notes)          | 40,000  |        |        |
| FN-503017 | FN Content Bridge (FN Content Svcs)      | 20,000  |        |        |
| FN-503018 | FN Content Bridge (FN Image Svcs)        | 20,000  |        |        |



## Product and Consulting Services Price List

|           |   |         |        |        |
|-----------|---|---------|--------|--------|
| FN-503019 | FN Content Bridge (IBM Content Mgr)     | 40,000  |        |        |
| FN-503020 | FN Content Bridge (Open Text Livelink)  | 40,000  |        |        |
| FN-503021 | FN Content Bridge (Microsoft NTFS)      | 40,000  |        |        |
| FN-503023 | MSAR Driver-Very High Capacity          | 212,000 | 38,160 | 46,640 |
| FN-503024 | MSAR Driver-8TB HSM Capacity            | 70,000  | 12,600 | 15,400 |
| FN-503025 | FN MSAR Driver-Very High Capacity       | 212,000 | 38,160 | 46,640 |
| FN-503026 | FN MSAR Driver-8TB HSM Capacity         | 70,000  | 12,600 | 15,400 |
| FN-503027 | MSAR Driver-High-Very High Capacity Upg | 115,000 | 38,160 | 46,640 |
| FN-503028 | FN MSAR Driver High-Very High Cap Upg   | 115,000 | 38,160 | 46,640 |
| FN-503029 | FN MSAR Driver-4TB to 8TB HSM Cap Upg   | 37,500  | 12,600 | 15,400 |
| FN-503030 | MSAR Driver-4TB to 8TB HSM Capacity Upg | 37,500  | 12,600 | 15,400 |